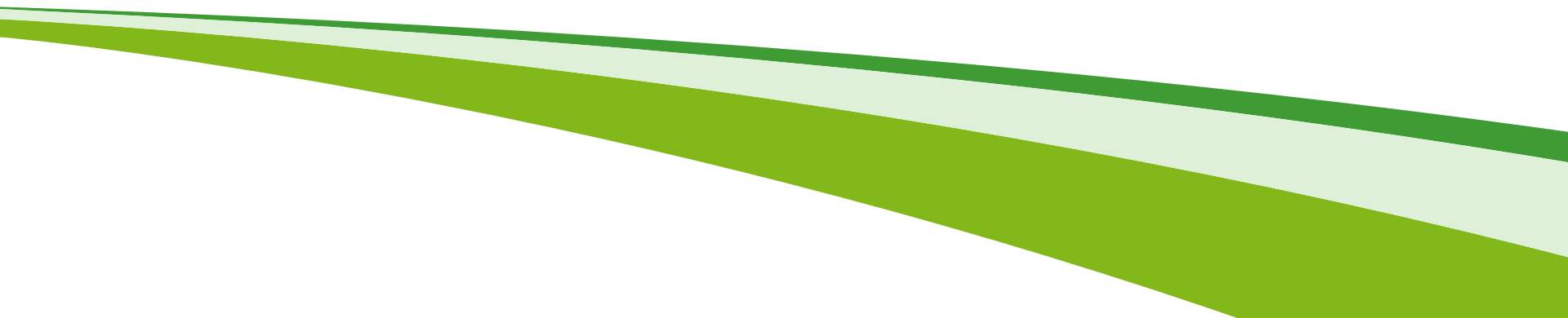




2015 Fourth Quarter Earnings

March, 2016



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Statements of Comprehensive Income – 4Q 2015

(NT\$ million)	4Q15		3Q15		QoQ Change	4Q14		YoY Change
Revenue	68,383	100.0%	67,239	100.0%	1.7%	85,937	100.0%	-20.4%
Realized Gross Profit	6,432	9.4%	5,470	8.1%	17.6%	7,361	8.6%	-12.6%
Operating Expenses	6,017	8.8%	6,336	9.4%	-5.0%	6,640	7.7%	-9.4%
Operating Income	449	0.7%	-704	-1.0%	-	814	0.9%	-44.9%
Non-Operating Income	-298	-0.4%	1,032	1.5%	-	76	0.1%	-
Profit Before Tax	151	0.2%	327	0.5%	-53.8%	890	1.0%	-83.0%
Profit After Tax	237	0.3%	191	0.3%	24.2%	654	0.8%	-63.8%
EPS (NT\$)	0.08		0.06			0.24		

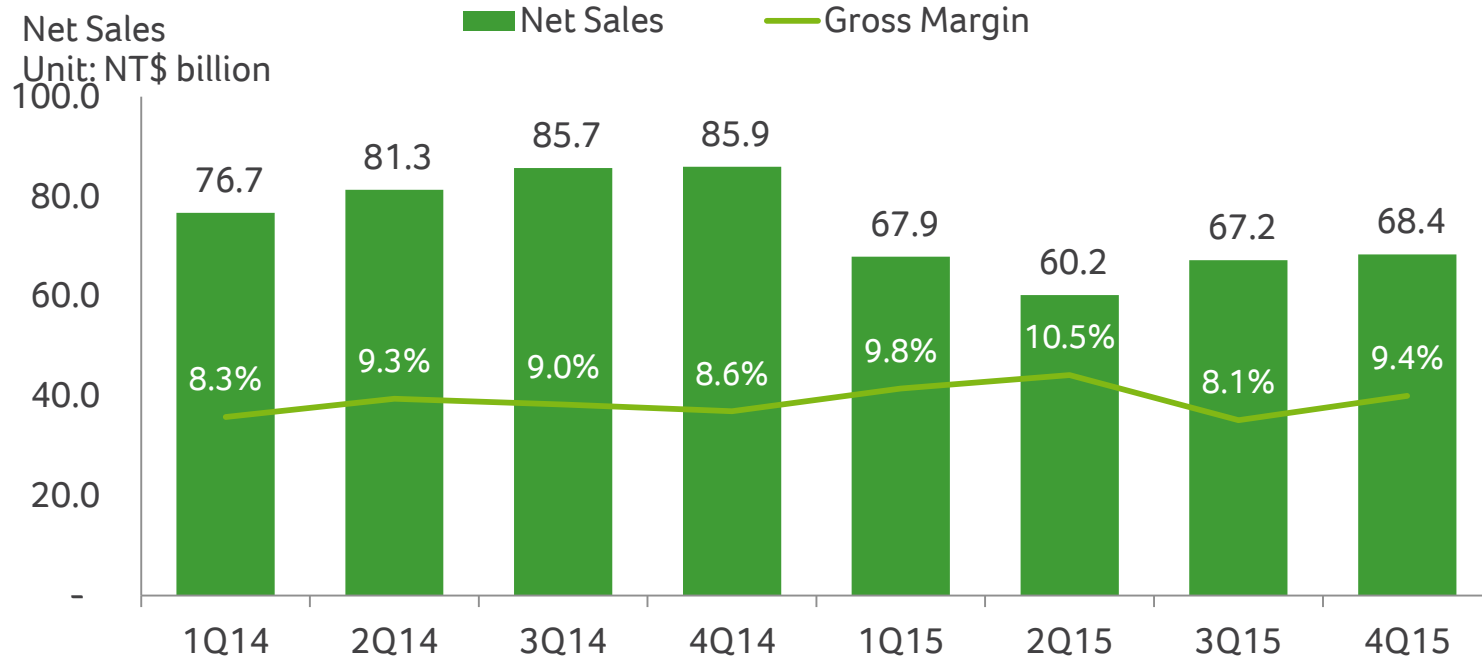
Note: Realized Gross Profit includes warranty

Statements of Comprehensive Income – Annual

(NT\$ million)	2015		2014		YoY Change
Revenue	263,775	100.0%	329,684	100.0%	-20.0%
Realized Gross Profit	24,884	9.4%	28,942	8.8%	-14.0%
Operating Expenses	24,222	9.2%	26,567	8.1%	-8.8%
Operating Income	939	0.4%	2,708	0.8%	-65.3%
Non-Operating Income	(92)	0.0%	(93)	0.0%	N.A.
Profit Before Tax	847	0.3%	2,614	0.8%	-67.6%
Profit After Tax	604	0.2%	1,791	0.5%	-66.3%
EPS (NT\$)	0.20		0.66		

Note: Realized Gross Profit includes warranty

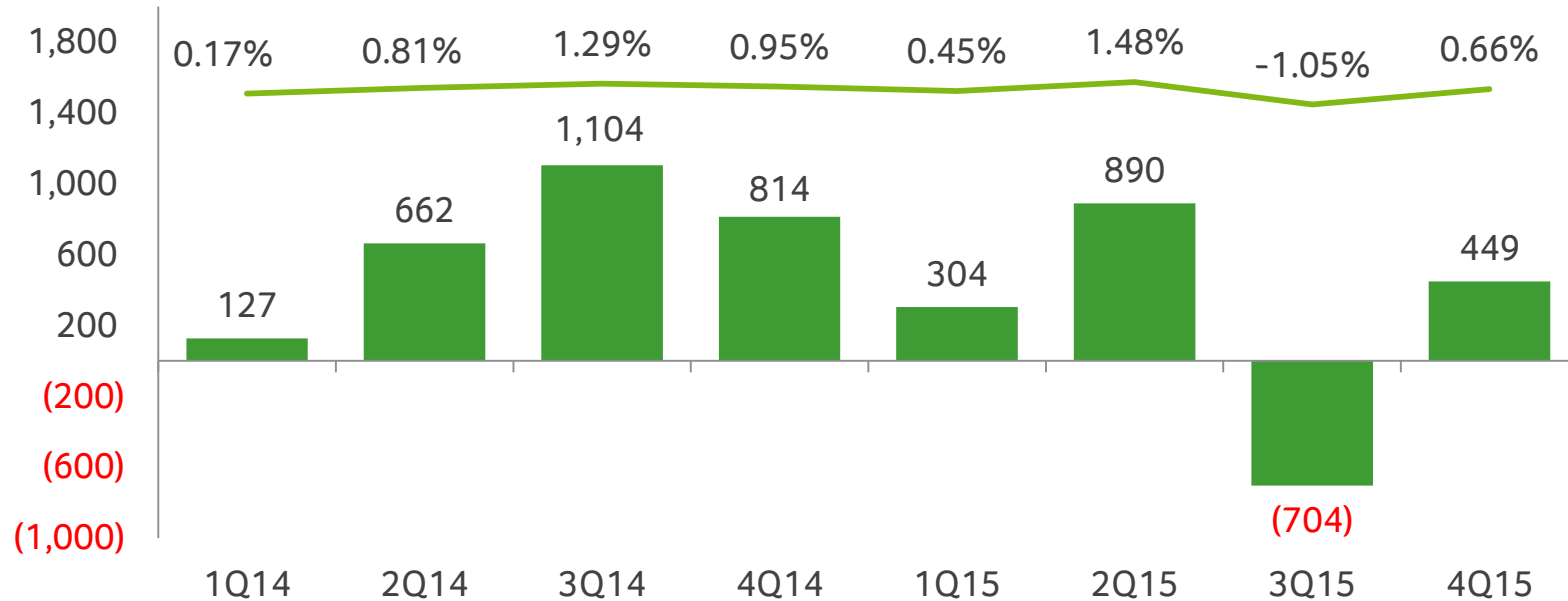
Net Sales and Gross Margin Trend



Operating Income and Operating Margin Trend

Operating Income
Unit: NT\$ million

■ Operating Income — Operating Margin



Consolidated Balance Sheet

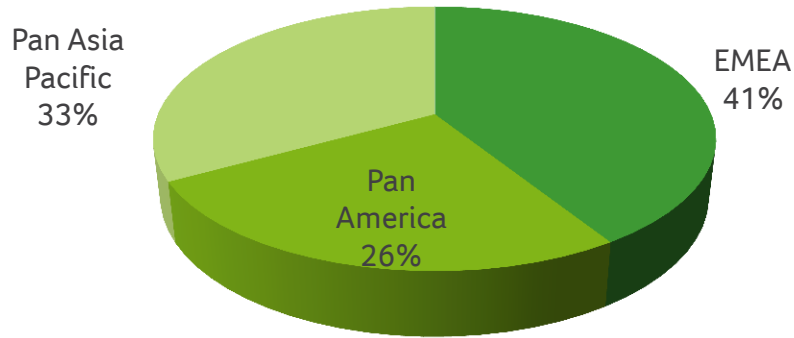
(NT\$ million)	Dec-15		Sep-15		Dec-14	
Cash and cash equivalents	44,622	26%	36,375	21%	47,559	25%
Notes & Accounts receivable	48,226	28%	57,778	33%	59,192	31%
Inventories	34,044	20%	37,327	21%	36,600	19%
Total Current Assets	132,950	77%	137,384	78%	150,885	79%
Long-term Investment	3,316	2%	3,148	2%	4,002	2%
Property, plant and equipment	4,827	3%	4,904	3%	5,484	3%
Intangible asset	26,609	15%	26,985	15%	26,728	14%
Others	4,040	2%	4,019	2%	3,996	2%
Total Assets	171,742	100%	176,441	100%	191,095	100%
Short-term loan	10,351	6%	10,037	6%	7,552	4%
Notes & Accounts payable	42,747	25%	42,275	24%	54,838	29%
Total Current Liabilities	102,576	60%	105,375	60%	117,756	62%
Total Liabilities	105,887	62%	110,294	63%	130,465	68%
Total Shareholders' Equity	65,855	38%	66,147	37%	60,630	32%

Notes: Total outstanding common shares: 3,038,696,538 shares; Book value per share NT\$ 21.7

Quarterly Revenue Breakdown by Geography

IT Hardware Product in Q4, 2015

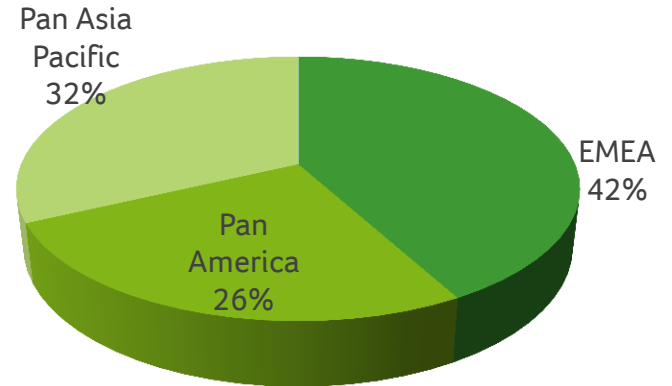
■ EMEA ■ Pan America ■ Pan Asia Pacific



NT\$ 64,510 Million

IT Hardware Product in Q4, 2014

■ EMEA ■ Pan America ■ Pan Asia Pacific



NT\$ 82,416 Million

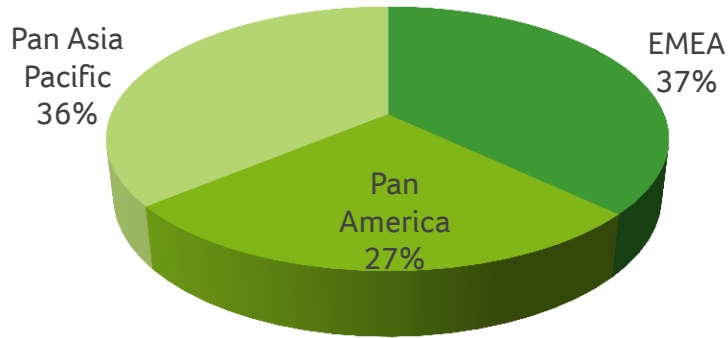
Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

Annual Revenue Breakdown by Geography

IT Hardware Product in 2015

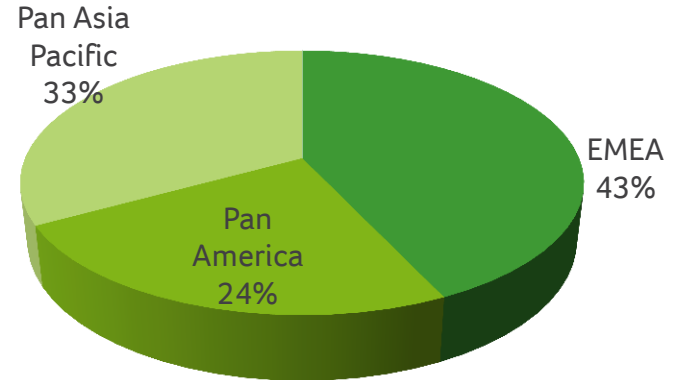
■ EMEA ■ Pan America ■ Pan Asia Pacific



NT\$ 250,345 Million

IT Hardware Product in 2014

■ EMEA ■ Pan America ■ Pan Asia Pacific



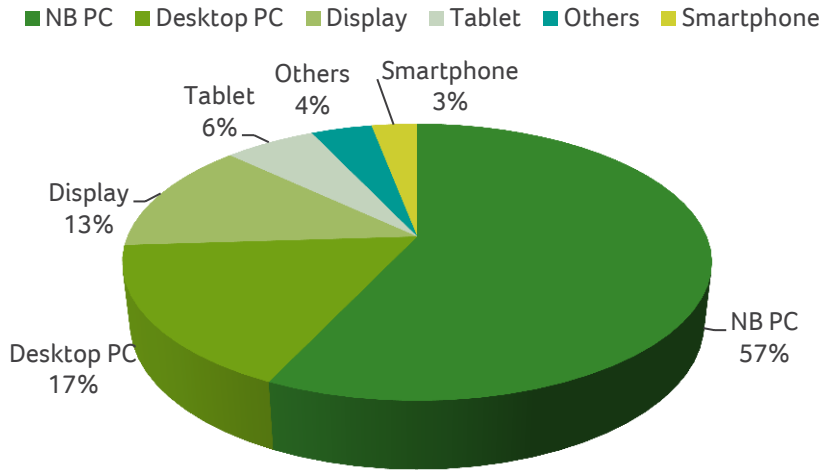
NT\$ 311,262 Million

Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

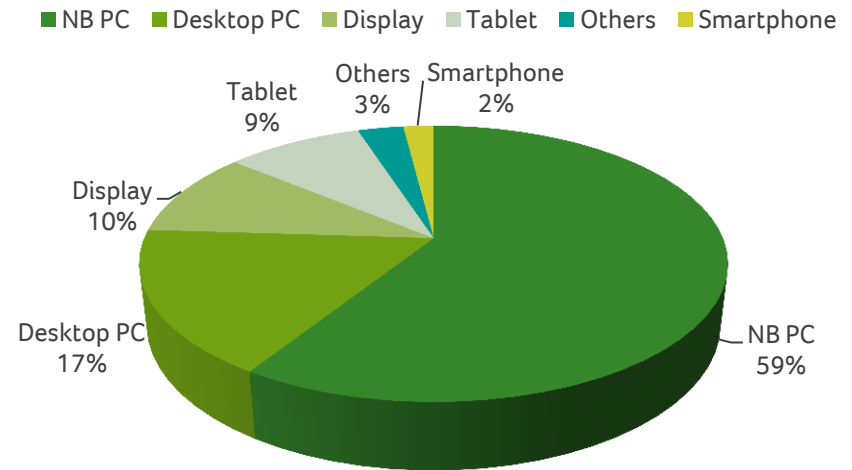
Quarterly Revenue Breakdown by Application

IT Hardware Product in Q4, 2015



NT\$ 64,510 Million

IT Hardware Product in Q4, 2014



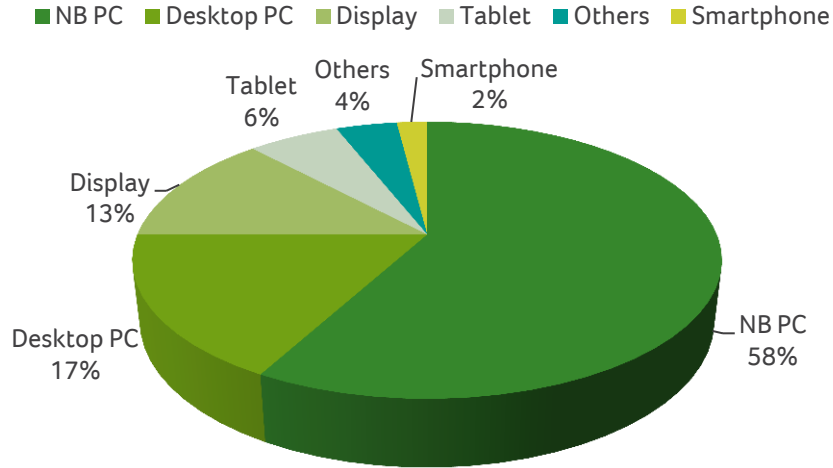
NT\$ 82,416 Million

Notes:

1. Desktop PC excludes displays
2. Display includes desktop monitor and projector
3. Others include servers and accessories

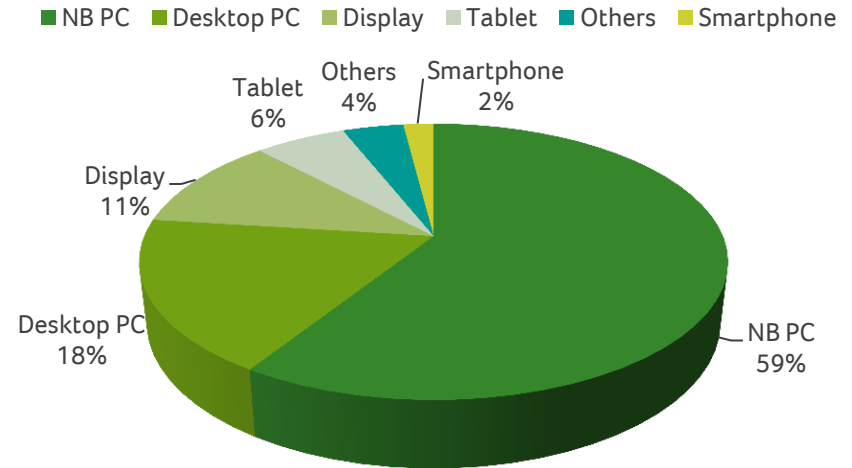
Annual Revenue Breakdown by Application

IT Hardware Product in 2015



NT\$ 250,345 Million

IT Hardware Product in 2014



NT\$ 311,262 Million

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<http://acer-group.com>
Investor.relations@acer.com