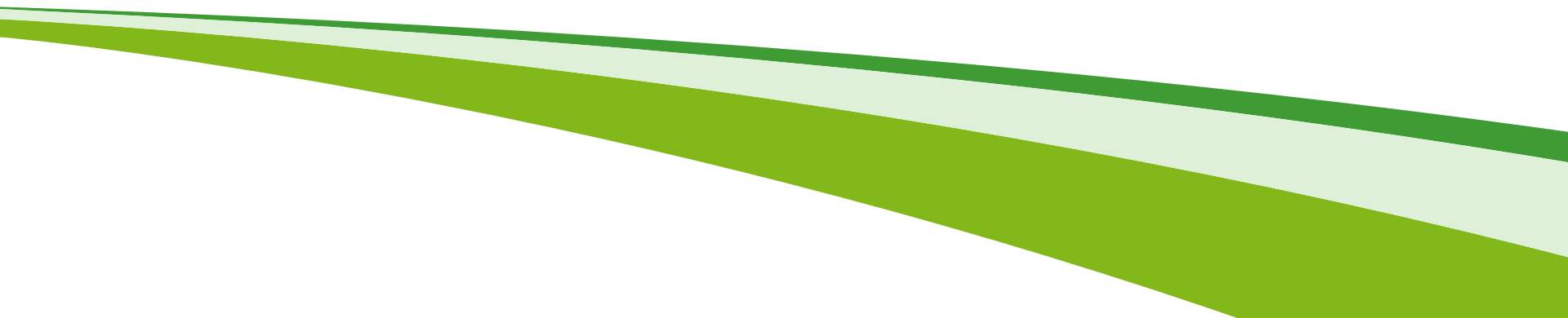




# 2015 Third Quarter Earnings

November, 2015



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# Statements of Comprehensive Income – 3Q 2015

(NT\$ million)	3Q15		2Q15		QoQ Change	3Q14		YoY Change
<b>Revenue</b>	<b>67,239</b>	<b>100.0%</b>	<b>60,206</b>	<b>100.0%</b>	<b>11.7%</b>	<b>85,686</b>	<b>100.0%</b>	<b>-21.5%</b>
<b>Realized Gross Profit</b>	<b>5,470</b>	<b>8.1%</b>	<b>6,318</b>	<b>10.5%</b>	<b>-13.4%</b>	<b>7,679</b>	<b>9.0%</b>	<b>-28.8%</b>
Operating Expenses	6,336	9.4%	5,478	9.1%	15.7%	6,607	7.7%	-4.1%
<b>Operating Income</b>	<b>(704)</b>	<b>-1.0%</b>	<b>890</b>	<b>1.5%</b>	<b>-</b>	<b>1,104</b>	<b>1.3%</b>	<b>-</b>
Non-Operating Income	1,032	1.5%	(856)	-1.4%	-	(54)	-0.1%	-
<b>Profit Before Tax</b>	<b>327</b>	<b>0.5%</b>	<b>34</b>	<b>0.1%</b>	<b>860.3%</b>	<b>1,050</b>	<b>1.2%</b>	<b>-68.8%</b>
<b>Profit After Tax</b>	<b>191</b>	<b>0.3%</b>	<b>2</b>	<b>0.0%</b>	<b>7699.2%</b>	<b>651</b>	<b>0.8%</b>	<b>-70.7%</b>
<b>EPS (NT\$)</b>	<b>0.0631</b>		<b>0.0008</b>			<b>0.24</b>		

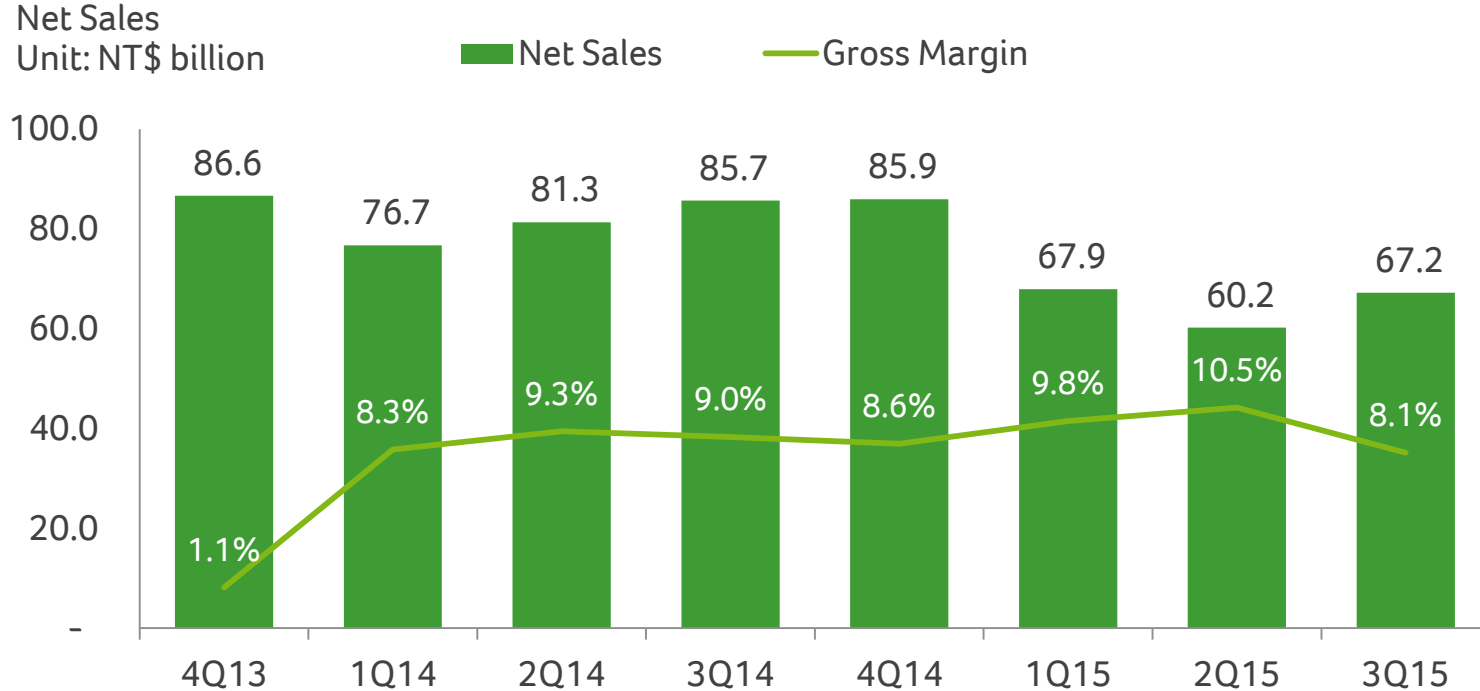
Note: Realized Gross Profit includes warranty

# Statements of Comprehensive Income – First 9 Months

(NT\$ million)	First 9 month 2015		First 9 month 2014		YoY Change
<b>Revenue</b>	<b>195,392</b>	<b>100.0%</b>	<b>243,747</b>	<b>100.0%</b>	<b>-19.8%</b>
<b>Realized Gross Profit</b>	<b>18,452</b>	<b>9.4%</b>	<b>21,581</b>	<b>8.9%</b>	<b>-14.5%</b>
Operating Expenses	18,205	9.3%	19,928	8.2%	-8.6%
<b>Operating Income</b>	<b>490</b>	<b>0.3%</b>	<b>1,893</b>	<b>0.8%</b>	<b>-74.1%</b>
Non-Operating Income	206	0.1%	(170)	-0.1%	-
<b>Profit Before Tax</b>	<b>695</b>	<b>0.4%</b>	<b>1,724</b>	<b>0.7%</b>	<b>-59.7%</b>
<b>Profit After Tax</b>	<b>367</b>	<b>0.2%</b>	<b>1,136</b>	<b>0.5%</b>	<b>-67.7%</b>
<b>EPS (NT\$)</b>	<b>0.12</b>		<b>0.42</b>		

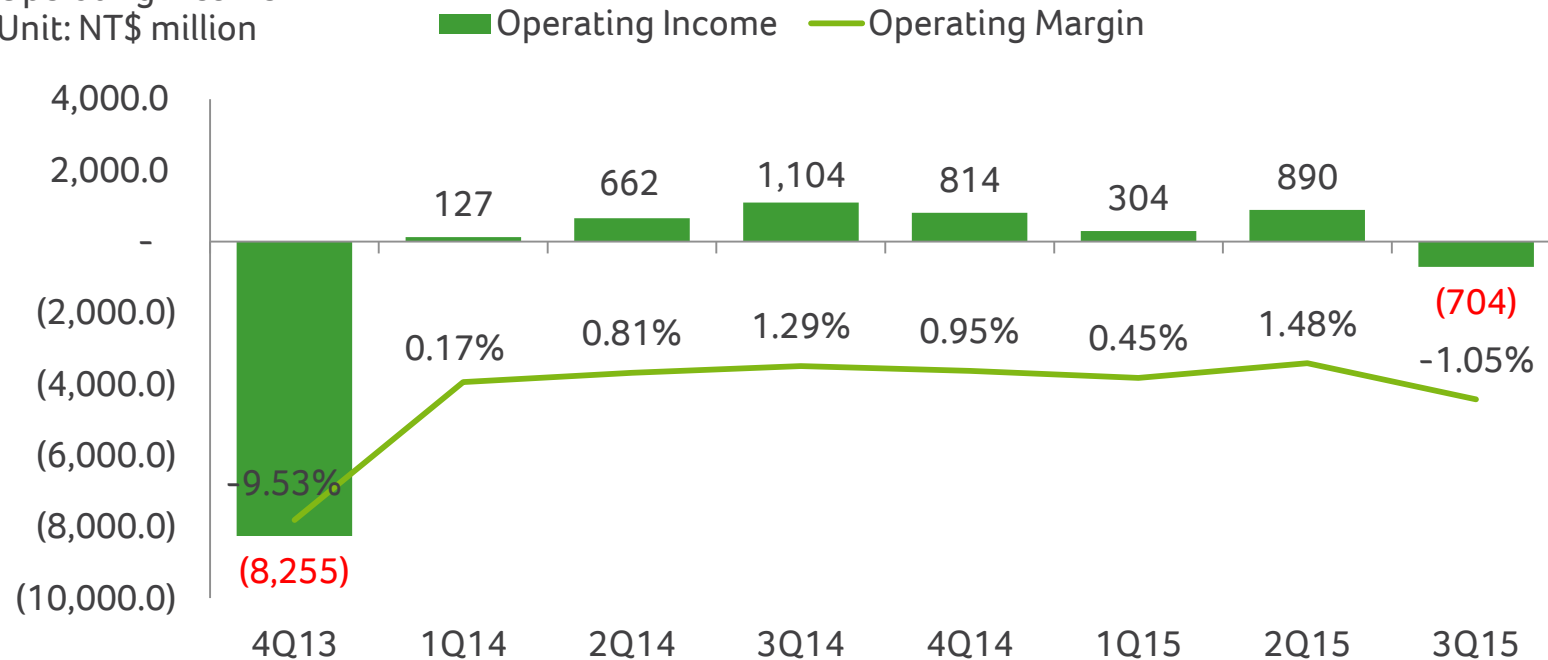
Note: Realized Gross Profit includes warranty

# Net Sales and Gross Margin Trend



# Operating Income and Operating Margin Trend

Operating Income  
Unit: NT\$ million



# Consolidated Balance Sheet

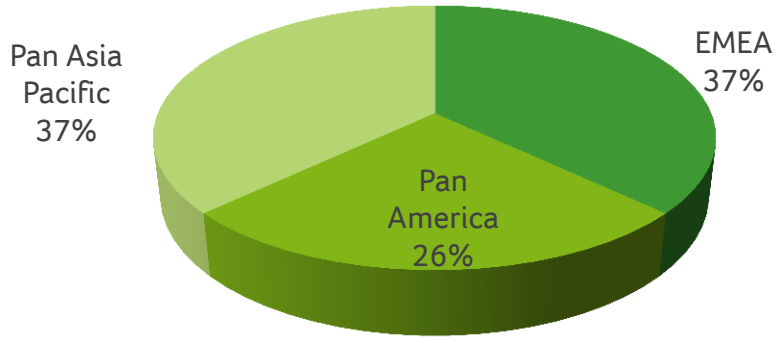
(NT\$ million)	Sep-15		Jun-15		Sep-14	
Cash and cash equivalents	36,375	21%	36,401	22%	39,245	20%
Notes & Accounts receivable	57,778	33%	48,425	29%	66,812	34%
Inventories	37,327	21%	38,932	23%	39,795	20%
<b>Total Current Assets</b>	<b>137,384</b>	<b>78%</b>	<b>129,315</b>	<b>77%</b>	<b>153,850</b>	<b>79%</b>
Long-term Investment	3,148	2%	3,552	2%	3,977	2%
Property, plant and equipment	4,904	3%	4,989	3%	5,604	3%
Intangible asset	26,985	15%	25,712	15%	26,057	13%
Others	4,019	2%	3,996	2%	4,869	3%
<b>Total Assets</b>	<b>176,441</b>	<b>100%</b>	<b>167,564</b>	<b>100%</b>	<b>194,356</b>	<b>100%</b>
Short-term loan	10,037	6%	9,998	6%	7,202	4%
Notes & Accounts payable	42,275	24%	42,238	25%	58,925	30%
<b>Total Current Liabilities</b>	<b>105,375</b>	<b>60%</b>	<b>99,512</b>	<b>59%</b>	<b>121,471</b>	<b>62%</b>
<b>Total Liabilities</b>	<b>110,294</b>	<b>63%</b>	<b>104,379</b>	<b>62%</b>	<b>136,404</b>	<b>70%</b>
<b>Total Shareholders' Equity</b>	<b>66,147</b>	<b>37%</b>	<b>63,185</b>	<b>38%</b>	<b>57,952</b>	<b>30%</b>

Notes: Total outstanding common shares: 3,038,696,538 shares; Book value per share NT\$ 21.8

# Quarterly Revenue Breakdown by Geography

## IT Hardware Product in Q3, 2015

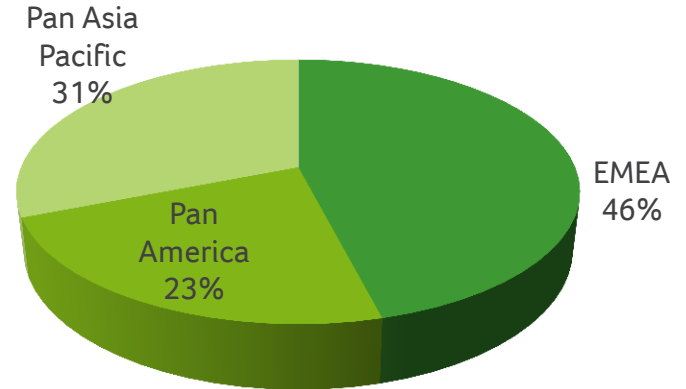
■ EMEA   ■ Pan America   ■ Pan Asia Pacific



**NT\$ 63,963 Million**

## IT Hardware Product in Q3, 2014

■ EMEA   ■ Pan America   ■ Pan Asia Pacific



**NT\$ 82,440 Million**

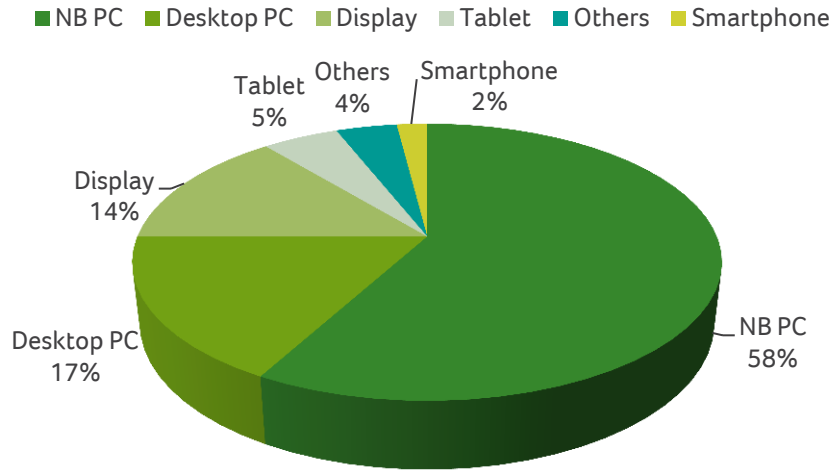
Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa



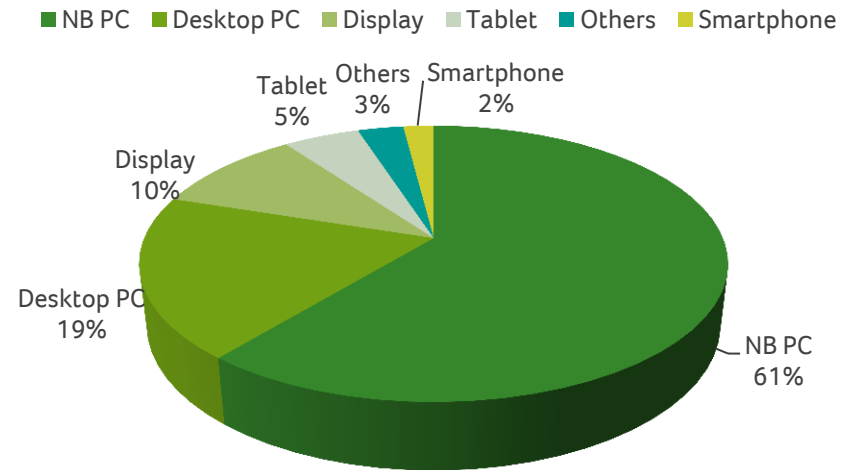
# Quarterly Revenue Breakdown by Application

## IT Hardware Product in Q3, 2015



**NT\$ 63,963 Million**

## IT Hardware Product in Q3, 2014



**NT\$ 82,440 Million**

Notes:

1. Desktop PC excludes displays
2. Display includes desktop monitor and projector
3. Others include servers and accessories



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