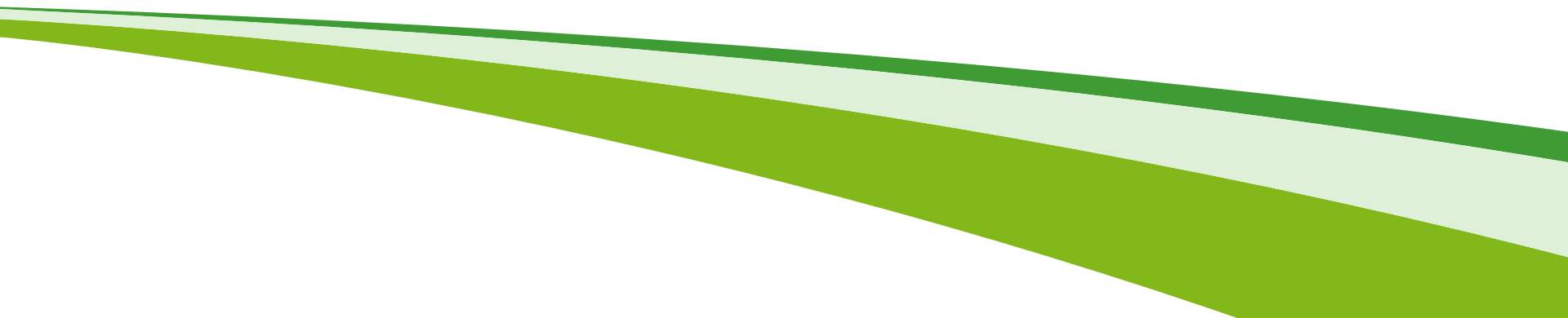




# 2015 Second Quarter Earnings

August, 2015



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## 2Q 2015 Consolidated Income Statement

(NT\$ million)	2Q15		1Q15		QoQ Change	2Q14		YoY Change
<b>Revenue</b>	<b>60,206</b>	<b>100.0%</b>	<b>67,948</b>	<b>100.0%</b>	<b>-11.4%</b>	<b>81,337</b>	<b>100.0%</b>	<b>-26.0%</b>
<b>Realized Gross Profit</b>	<b>6,318</b>	<b>10.5%</b>	<b>6,663</b>	<b>9.8%</b>	<b>-5.2%</b>	<b>7,528</b>	<b>9.3%</b>	<b>-16.1%</b>
Operating Expenses	5,478	9.1%	6,390	9.4%	-14.3%	6,936	8.5%	-21.0%
<b>Operating Income</b>	<b>890</b>	<b>1.5%</b>	<b>304</b>	<b>0.4%</b>	<b>192.6%</b>	<b>662</b>	<b>0.8%</b>	<b>34.3%</b>
Non-Operating Income	(856)	-1.4%	30	0.0%	-	(135)	-0.2%	-
<b>Profit Before Tax</b>	<b>34</b>	<b>0.1%</b>	<b>334</b>	<b>0.5%</b>	<b>-89.8%</b>	<b>528</b>	<b>0.6%</b>	<b>-93.5%</b>
<b>Profit After Tax</b>	<b>2</b>	<b>0.0%</b>	<b>173</b>	<b>0.3%</b>	<b>-98.6%</b>	<b>485</b>	<b>0.6%</b>	<b>-99.5%</b>
<b>EPS (NT\$)</b>	<b>0.0008</b>		<b>0.06</b>			<b>0.18</b>		

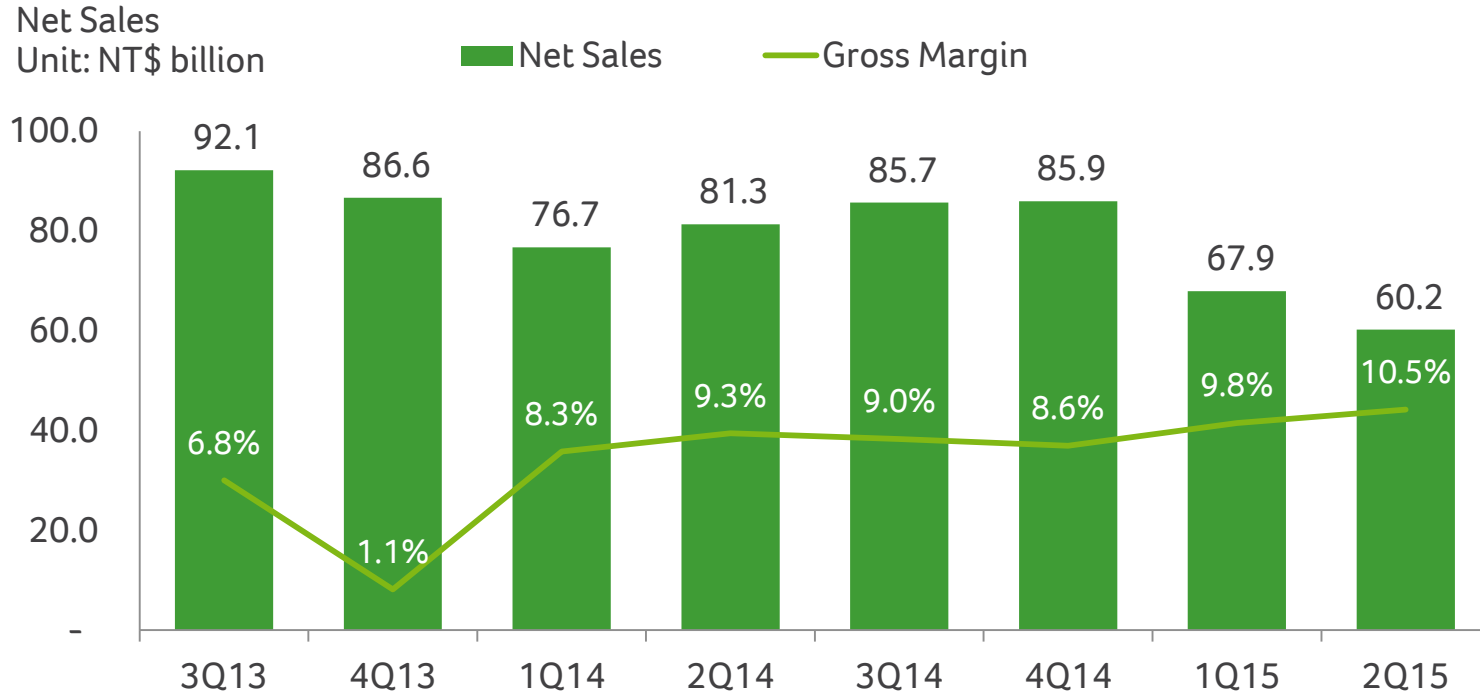
Note: Realized Gross Profit includes warranty

# First Half 2015 Consolidated Income Statement

(NT\$ million)	1H15		1H14		YoY Change
<b>Revenue</b>	<b>128,153</b>	<b>100.0%</b>	<b>158,061</b>	<b>100.0%</b>	<b>-18.9%</b>
<b>Realized Gross Profit</b>	<b>12,981</b>	<b>10.1%</b>	<b>13,902</b>	<b>8.8%</b>	<b>-6.6%</b>
Operating Expenses	11,869	9.3%	13,320	8.4%	-10.9%
<b>Operating Income</b>	<b>1,194</b>	<b>0.9%</b>	<b>790</b>	<b>0.5%</b>	<b>51.2%</b>
Non-Operating Income	(826)	-0.6%	(116)	-0.1%	-
<b>Profit Before Tax</b>	<b>368</b>	<b>0.3%</b>	<b>674</b>	<b>0.4%</b>	<b>-45.4%</b>
<b>Profit After Tax</b>	<b>176</b>	<b>0.1%</b>	<b>486</b>	<b>0.3%</b>	<b>-63.8%</b>
<b>EPS (NT\$)</b>	<b>0.06</b>		<b>0.18</b>		

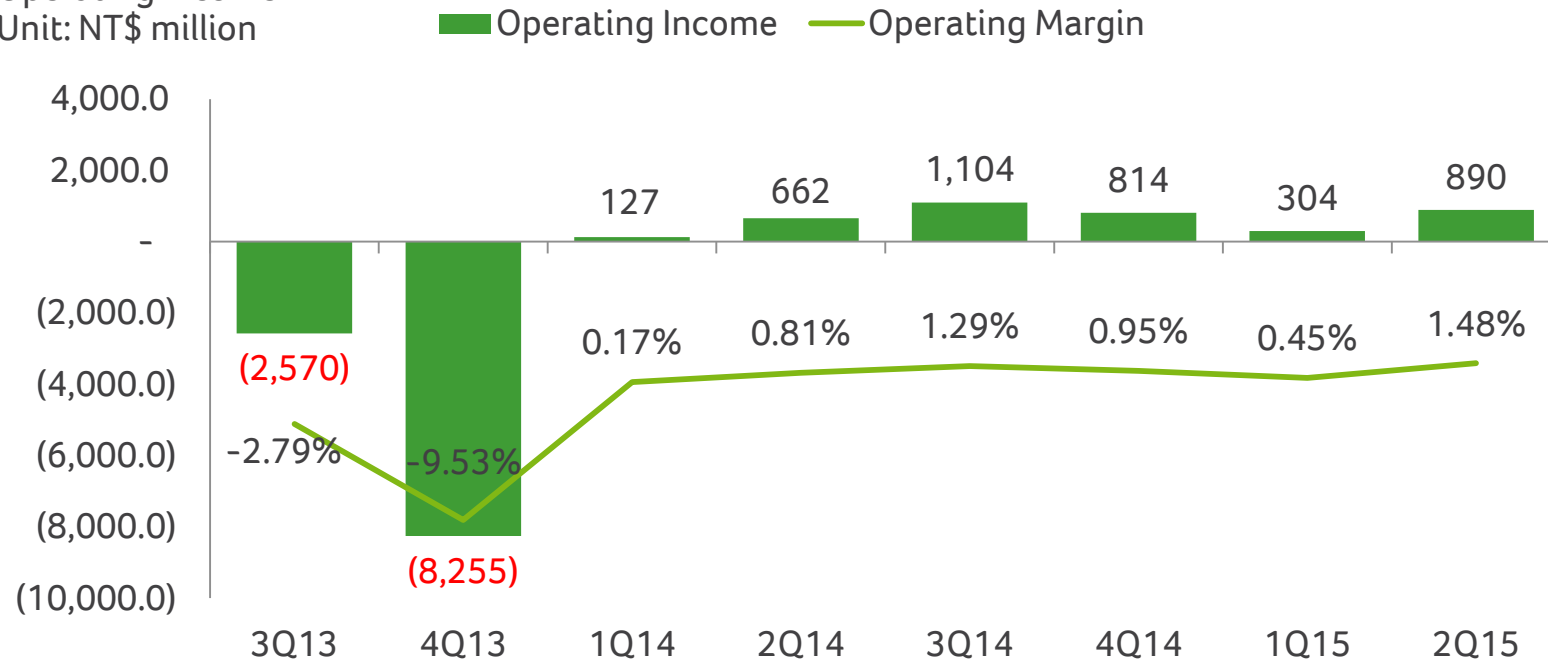
Note: Realized Gross Profit includes warranty

# Net Sales and Gross Margin Trend



# Operating Income and Operating Margin Trend

Operating Income  
Unit: NT\$ million



# Consolidated Balance Sheet

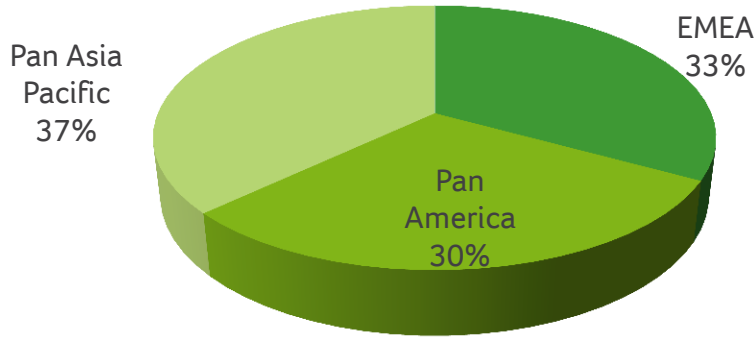
(NT\$ million)	Jun-15		Mar-15		Jun-14	
Cash and cash equivalents	36,401	22%	44,199	25%	40,546	22%
Notes & Accounts receivable	48,425	29%	49,787	31%	66,818	36%
Inventories	38,932	23%	37,997	19%	33,361	18%
<b>Total Current Assets</b>	<b>129,315</b>	<b>77%</b>	<b>139,825</b>	<b>79%</b>	<b>146,943</b>	<b>78%</b>
Long-term Investment	3,552	2%	3,925	2%	3,588	2%
Property, plant and equipment	4,989	3%	5,114	3%	5,804	3%
Intangible asset	25,712	15%	26,131	14%	25,963	14%
Others	3,996	2%	3,983	2%	5,490	3%
<b>Total Assets</b>	<b>167,564</b>	<b>100%</b>	<b>178,978</b>	<b>100%</b>	<b>187,788</b>	<b>100%</b>
Short-term loan	9,998	6%	7,283	4%	3,974	2%
Notes & Accounts payable	42,238	25%	44,232	29%	50,635	27%
<b>Total Current Liabilities</b>	<b>99,512</b>	<b>59%</b>	<b>102,622</b>	<b>62%</b>	<b>112,051</b>	<b>60%</b>
<b>Total Liabilities</b>	<b>104,379</b>	<b>62%</b>	<b>115,229</b>	<b>68%</b>	<b>130,719</b>	<b>70%</b>
<b>Total Shareholders' Equity</b>	<b>63,185</b>	<b>38%</b>	<b>63,749</b>	<b>32%</b>	<b>57,070</b>	<b>30%</b>

Notes: Total outstanding common shares: 3,039,821,538 shares; Book value per share NT\$ 20.79

# Quarterly Revenue Breakdown by Geography

## IT Hardware Product in Q2, 2015

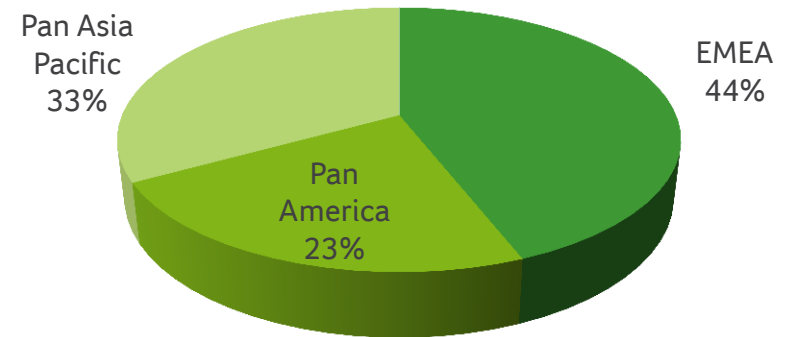
■ EMEA   ■ Pan America   ■ Pan Asia Pacific



**NT\$ 57,037 Million**

## IT Hardware Product in Q2, 2014

■ EMEA   ■ Pan America   ■ Pan Asia Pacific



**NT\$ 73,144 Million**

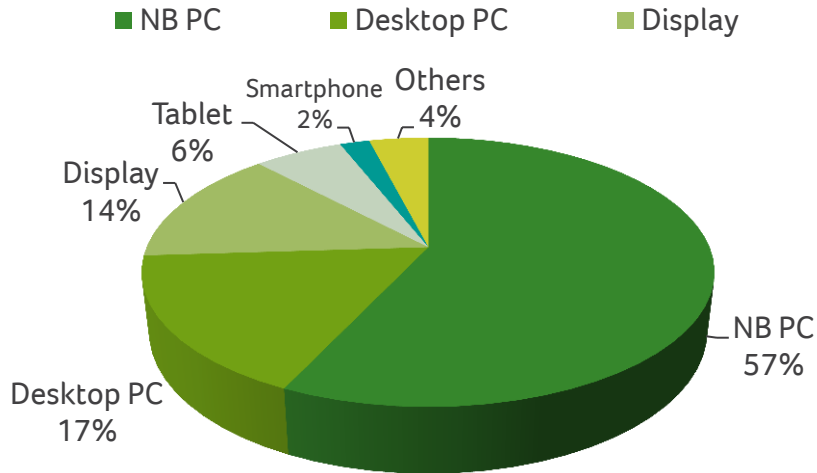
Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa



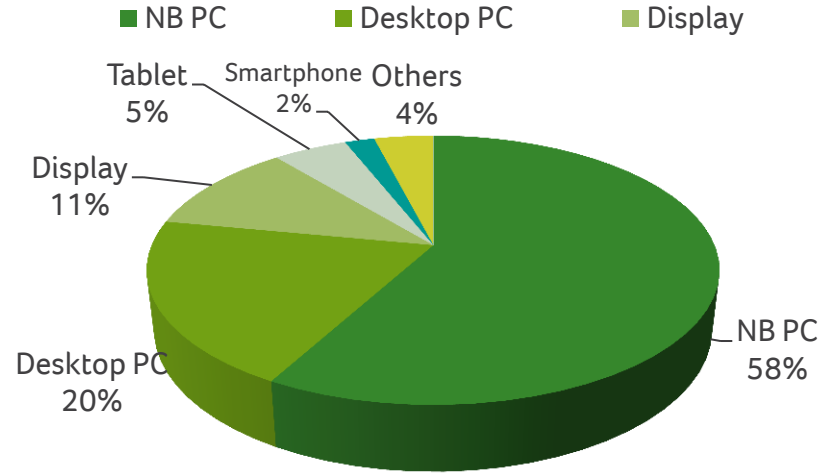
# Quarterly Revenue Breakdown by Application

## IT Hardware Product in Q2, 2015



**NT\$ 57,037 Million**

## IT Hardware Product in Q2, 2014



**NT\$ 73,144 Million**

Notes:

1. Desktop PC excludes displays
2. Display includes desktop monitor and projector
3. Others include servers and accessories



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