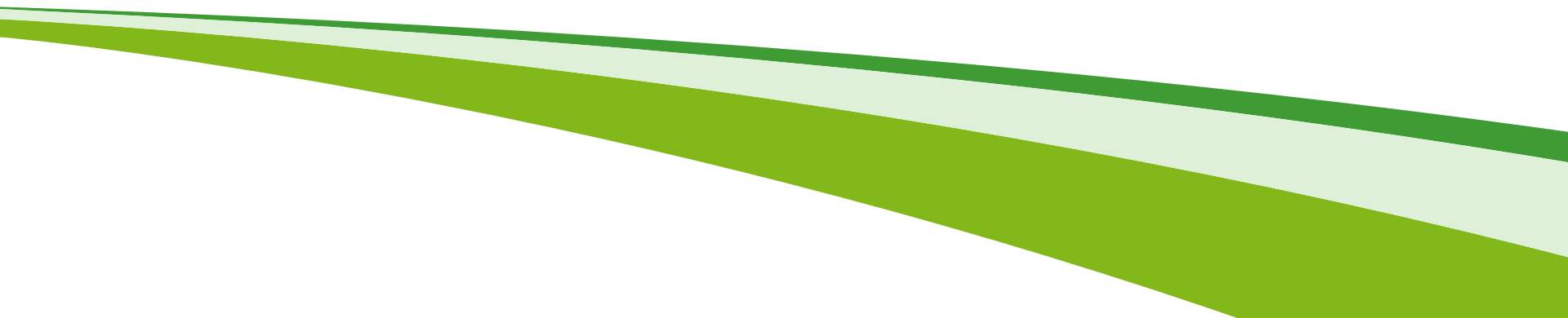




# Acer 2Q14 Results Summary

Aug 7, 2014



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# Consolidated Income Statement (QoQ Comparison)

(IFRS-comparison base)

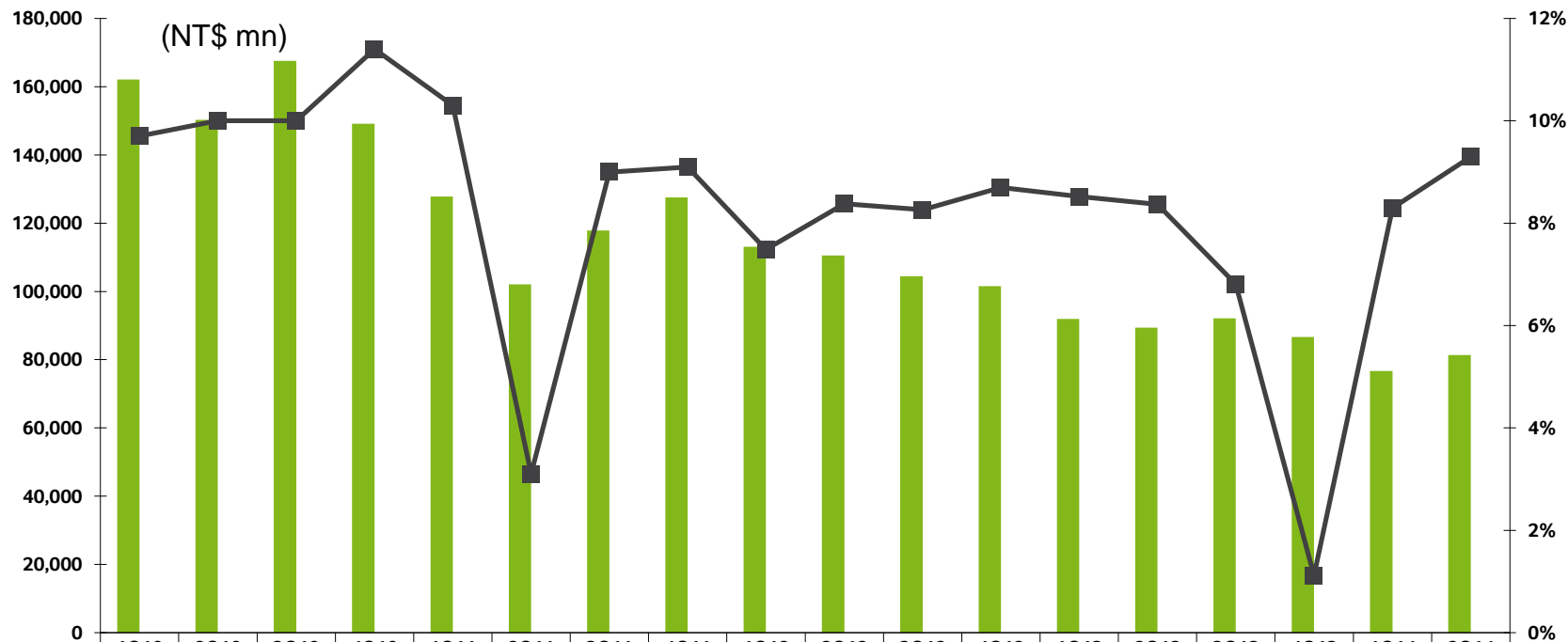
| (NT\$ mn)                                   | 2Q14          |               | 1Q14          |               | QoQ Change      |
|---|---------------|---------------|---------------|---------------|-----------------|
| <b>Revenue</b>                              | <b>81,337</b> | <b>100.0%</b> | <b>76,724</b> | <b>100.0%</b> | <b>6.0%</b>     |
| <b>Realized Gross Profit (inc warranty)</b> | <b>7,528</b>  | <b>9.3%</b>   | <b>6,374</b>  | <b>8.3%</b>   | <b>18.1%</b>    |
| Operating Expenses                          | 6,865         | 8.4%          | 6,247         | 8.1%          | 9.9%            |
| <b>Operating Income</b>                     | <b>662</b>    | <b>0.8%</b>   | <b>127</b>    | <b>0.2%</b>   | <b>421.3%</b>   |
| Non-Operating Income                        | (135)         | -0.2%         | 19            | 0.0%          | N.A.            |
| <b>PBT</b>                                  | <b>528</b>    | <b>0.6%</b>   | <b>146</b>    | <b>0.2%</b>   | <b>261.6%</b>   |
| <b>PAT</b>                                  | <b>485</b>    | <b>0.6%</b>   | <b>1</b>      | <b>0.0%</b>   | <b>48400.0%</b> |
| <b>EPS (NT\$)</b>                           | <b>0.18</b>   |               | <b>0.00</b>   |               | <b>44900.0%</b> |

# Consolidated Income Statement (YoY Comparison)

(IFRS-comparison base)

| (NT\$ mn)                                   | 2Q14          |               | 2Q13          |               | YoY Change   |
|---|---------------|---------------|---------------|---------------|--------------|
| <b>Revenue</b>                              | <b>81,337</b> | <b>100.0%</b> | <b>89,378</b> | <b>100.0%</b> | <b>-9.0%</b> |
| <b>Realized Gross Profit (inc warranty)</b> | <b>7,528</b>  | <b>9.3%</b>   | <b>7,478</b>  | <b>8.4%</b>   | <b>0.7%</b>  |
| Operating Expenses                          | 6,865         | 8.4%          | 8,092         | 9.1%          | -15.2%       |
| <b>Operating Income</b>                     | <b>662</b>    | <b>0.8%</b>   | <b>(613)</b>  | <b>-0.7%</b>  | <b>N.A.</b>  |
| Non-Operating Income                        | (135)         | -0.2%         | 80            | 0.1%          | N.A.         |
| <b>PBT</b>                                  | <b>528</b>    | <b>0.6%</b>   | <b>(533)</b>  | <b>-0.6%</b>  | <b>N.A.</b>  |
| <b>PAT</b>                                  | <b>485</b>    | <b>0.6%</b>   | <b>(343)</b>  | <b>-0.4%</b>  | <b>N.A.</b>  |
| <b>EPS (NT\$)</b>                           | <b>0.18</b>   |               | <b>(0.13)</b> |               | <b>N.A.</b>  |

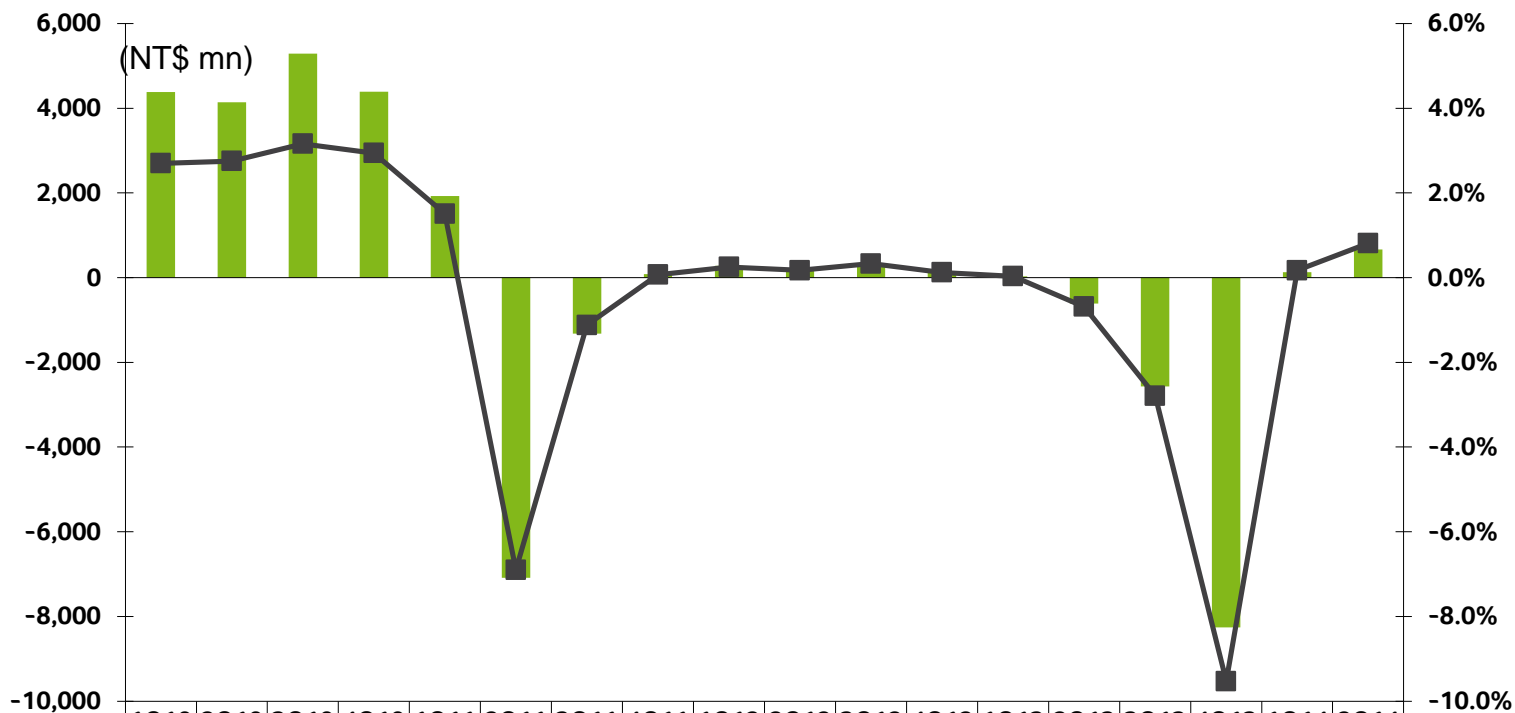
# Consolidated Revenue and GM Trend



|                    |         |         |         |         |         |         |         |         |         |         |         |         |        |        |        |        |        |        |
|--------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|--------|--------|--------|
| Revenue (LHS)      | 162,130 | 150,262 | 167,552 | 149,114 | 127,799 | 102,091 | 117,891 | 127,562 | 113,064 | 110,573 | 104,450 | 101,540 | 91,973 | 89,378 | 92,146 | 86,635 | 76,724 | 81,337 |
| Revenue Gth YoY    | 36%     | 26%     | 0%      | -11%    | -21%    | -32%    | -30%    | -14%    | -12%    | 8%      | -11%    | -20%    | -19%   | -19%   | -12%   | -15%   | -17%   | -9%    |
| Gross Margin (RHS) | 9.7%    | 10.0%   | 10.0%   | 11.4%   | 10.3%   | 3.1%    | 9.0%    | 9.1%    | 7.5%    | 8.4%    | 8.3%    | 8.7%    | 8.5%   | 8.4%   | 6.8%   | 1.1%   | 8.3%   | 9.3%   |

Note: 2009-2012 ROC GAAP; 2013 onward IFRS

# Consolidated Operating Income



|                    |       |       |       |       |       |       |       |      |      |      |      |      |      |       |       |       |      |      |
|--------------------|-------|-------|-------|-------|-------|-------|-------|------|------|------|------|------|------|-------|-------|-------|------|------|
| ■ Op. Income (LHS) | 4,385 | 4,138 | 5,291 | 4,389 | 1,929 | -7,08 | -1,32 | 82   | 282  | 188  | 343  | 125  | 29   | -613  | -2,57 | -8,25 | 127  | 662  |
| ■ Op. Margin (RHS) | 2.7%  | 2.8%  | 3.2%  | 2.9%  | 1.5%  | -6.9% | -1.1% | 0.1% | 0.2% | 0.2% | 0.3% | 0.1% | 0.0% | -0.7% | -2.8% | -9.5% | 0.2% | 0.8% |

# Consolidated Balance Sheet (QoQ Comparison)

(IFRS-comparison base)

| (NT\$ mn)                          | 2Q14           |               | 1Q14           |               |
|------------------------------------|----------------|---------------|----------------|---------------|
| <b>Current Assets</b>              |                |               |                |               |
| Cash and cash equivalents          | 40,546         | 21.6%         | 42,747         | 23.5%         |
| Notes & Accounts receivable        | 66,818         | 35.6%         | 60,534         | 33.3%         |
| Financial Assets-Current           | 374            | 0.2%          | 306            | 0.2%          |
| Inventories                        | 33,361         | 17.8%         | 28,223         | 15.5%         |
| Other current assets               | 5,844          | 3.1%          | 5,849          | 3.2%          |
| <b>Total Current Assets</b>        | <b>146,943</b> | <b>78.2%</b>  | <b>137,659</b> | <b>75.8%</b>  |
| Long-term Investment               | 3,588          | 1.9%          | 3,410          | 1.9%          |
| Property, plant and equipment, net | 5,804          | 3.1%          | 6,036          | 3.3%          |
| Intangible asset                   | 25,963         | 13.8%         | 28,819         | 15.9%         |
| Others                             | 5,490          | 2.9%          | 5,603          | 3.1%          |
| <b>Total Assets</b>                | <b>187,788</b> | <b>100.0%</b> | <b>181,527</b> | <b>100.0%</b> |
| Short-term loan                    | 3,974          | 2.1%          | 2,880          | 1.6%          |
| Notes & Accounts payable           | 50,635         | 27.0%         | 45,991         | 25.3%         |
| Other current liabilities          | 57,441         | 30.6%         | 54,517         | 30.0%         |
| <b>Total Current Liabilities</b>   | <b>112,051</b> | <b>59.7%</b>  | <b>103,388</b> | <b>57.0%</b>  |
| Total non-current liabilities      | 18,668         | 9.9%          | 20,488         | 11.3%         |
| <b>Total Liabilities</b>           | <b>130,719</b> | <b>69.6%</b>  | <b>123,876</b> | <b>68.2%</b>  |
| <b>Total Shareholders' Equity</b>  | <b>57,070</b>  | <b>30.4%</b>  | <b>57,651</b>  | <b>31.8%</b>  |

# Consolidated Balance Sheet (YoY Comparison)

(IFRS-comparison base)

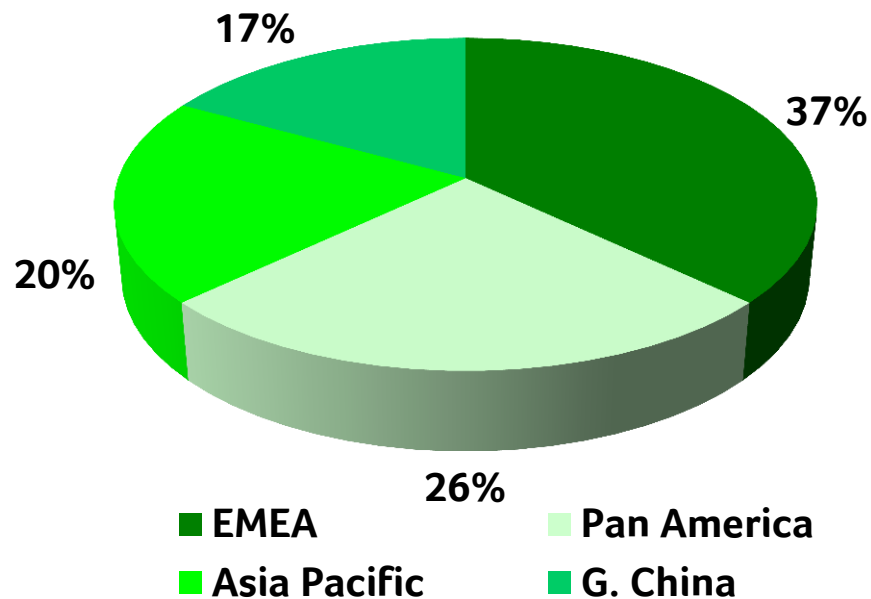
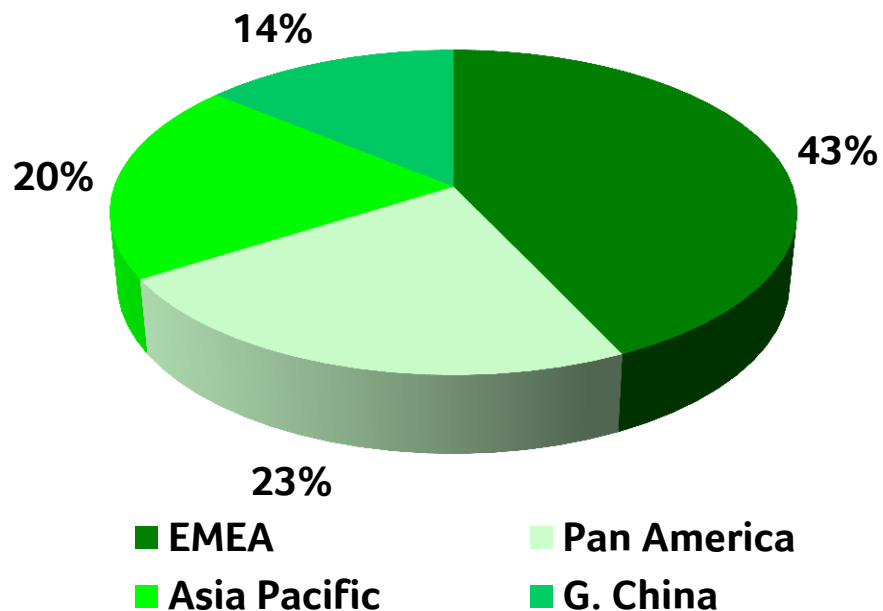
| (NT\$ mn)                          | 2Q14           |               | 2Q13           |               |
|------------------------------------|----------------|---------------|----------------|---------------|
| <b>Current Assets</b>              |                |               |                |               |
| Cash and cash equivalents          | 40,546         | 21.6%         | 52,046         | 22.3%         |
| Notes & Accounts receivable        | 66,818         | 35.6%         | 66,505         | 28.5%         |
| Financial Assets-Current           | 374            | 0.2%          | 1,195          | 0.5%          |
| Inventories                        | 33,361         | 17.8%         | 50,111         | 21.5%         |
| Other current assets               | 5,844          | 3.1%          | 6,751          | 2.9%          |
| <b>Total Current Assets</b>        | <b>146,943</b> | <b>78.2%</b>  | <b>176,608</b> | <b>75.8%</b>  |
| Long-term Investment               | 3,588          | 1.9%          | 3,258          | 1.4%          |
| Property, plant and equipment, net | 5,804          | 3.1%          | 6,478          | 2.8%          |
| Intangible asset                   | 25,963         | 13.8%         | 39,465         | 16.9%         |
| Others                             | 5,490          | 2.9%          | 7,307          | 3.1%          |
| <b>Total Assets</b>                | <b>187,788</b> | <b>100.0%</b> | <b>233,116</b> | <b>100.0%</b> |
| Short-term loan                    | 3,974          | 2.1%          | 5,089          | 2.2%          |
| Notes & Accounts payable           | 50,635         | 27.0%         | 69,631         | 29.9%         |
| Other current liabilities          | 57,441         | 30.6%         | 57,196         | 24.5%         |
| <b>Total Current Liabilities</b>   | <b>112,051</b> | <b>59.7%</b>  | <b>131,916</b> | <b>56.6%</b>  |
| Total non-current liabilities      | 18,668         | 9.9%          | 24,468         | 10.5%         |
| <b>Total Liabilities</b>           | <b>130,719</b> | <b>69.6%</b>  | <b>156,384</b> | <b>67.1%</b>  |
| <b>Total Shareholders' Equity</b>  | <b>57,070</b>  | <b>30.4%</b>  | <b>76,731</b>  | <b>32.9%</b>  |



# IT Product Revenue Breakdown by Geography

Q2, 2014  
US\$2,427M  
(NT\$73,144M)

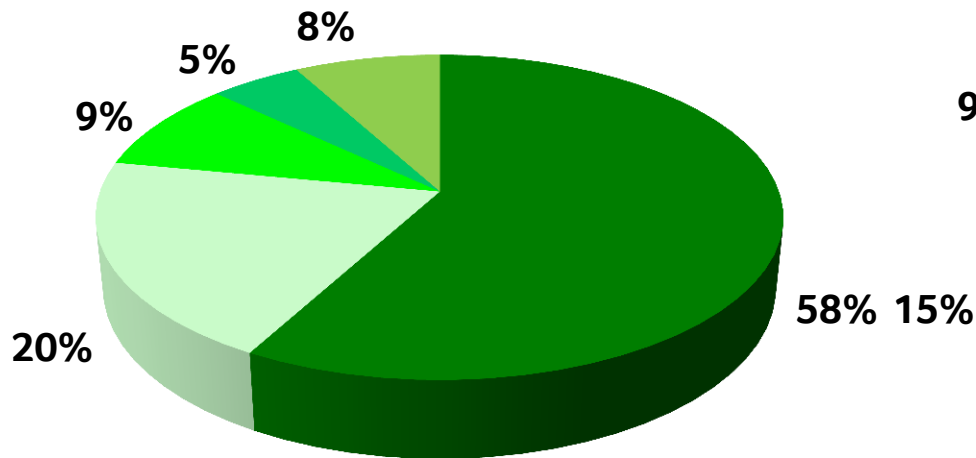
Q2, 2013  
US\$2,879M  
(NT\$86,298M)



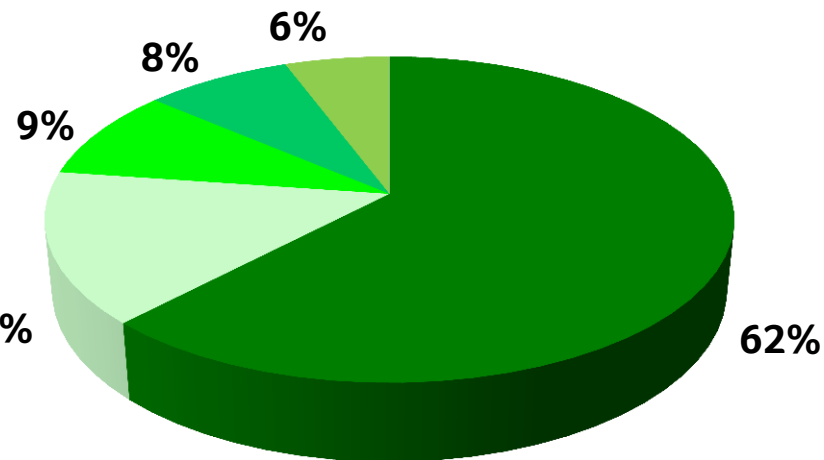
# IT Product Revenue Breakdown

Q2, 2014  
US\$2,427M  
(NT\$73,144M)

Q2, 2013  
US\$2,879M  
(NT\$86,298M)



■ Notebook   
 ■ Desktop   
 ■ Display  
■ Tablet   
 ■ Others



■ Notebook   
 ■ Desktop   
 ■ Display  
■ Tablet   
 ■ Others



Thank you

