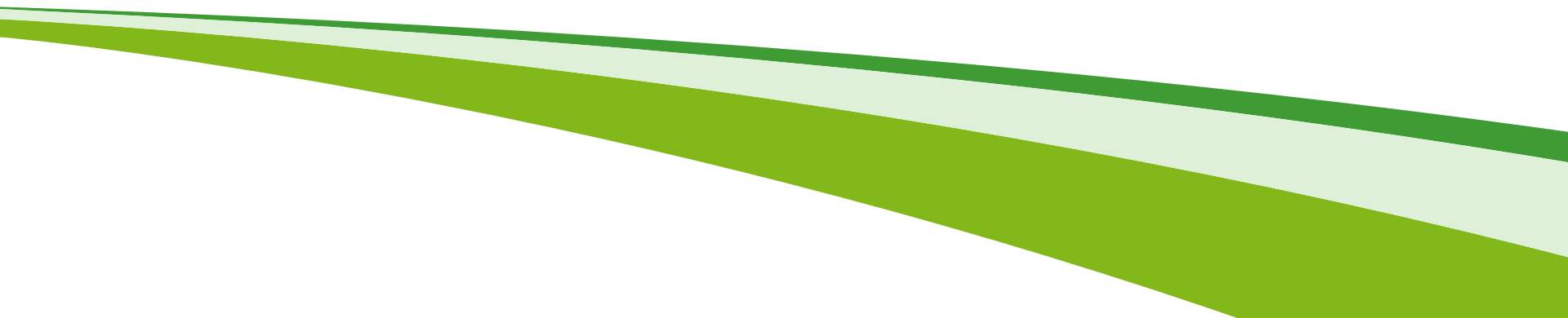




Acer 1Q13 Investor Conference

May 8 2013



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- Acer's statements that are not historical facts are forward-looking statements that indicate actions or results of actions that may occur in the future, based on current available information and underlying assumptions.
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Consolidated Financial Results

Eva Ho
CFO

Consolidated Income Statement (QoQ Comparison)

(IFRS-comparison base)

(NT\$ mn)	1Q13		4Q12		QoQ Change
Revenue	91,973	100.0%	101,540	100.0%	-9.4%
Gross Profit (IFRS)	7,832	8.5%	8,859	8.7%	-11.6%
Gross Profit (ROC GAAP)	9,581	10.4%	10,609	10.4%	-9.7%
Operating Expenses*	7,804	8.5%	12,230	12.0%	-36.2%
Operating Income	29	0.0%	(3,371)	-3.3%	N.A.
Non-Operating Income	421	0.5%	(624)	-0.6%	N.A.
PBT	450	0.5%	(3,994)	-3.9%	N.A.
PAT	515	0.6%	(3,359)	-3.3%	N.A.
EPS (after impairment) (NT\$)	0.19		(1.25)		

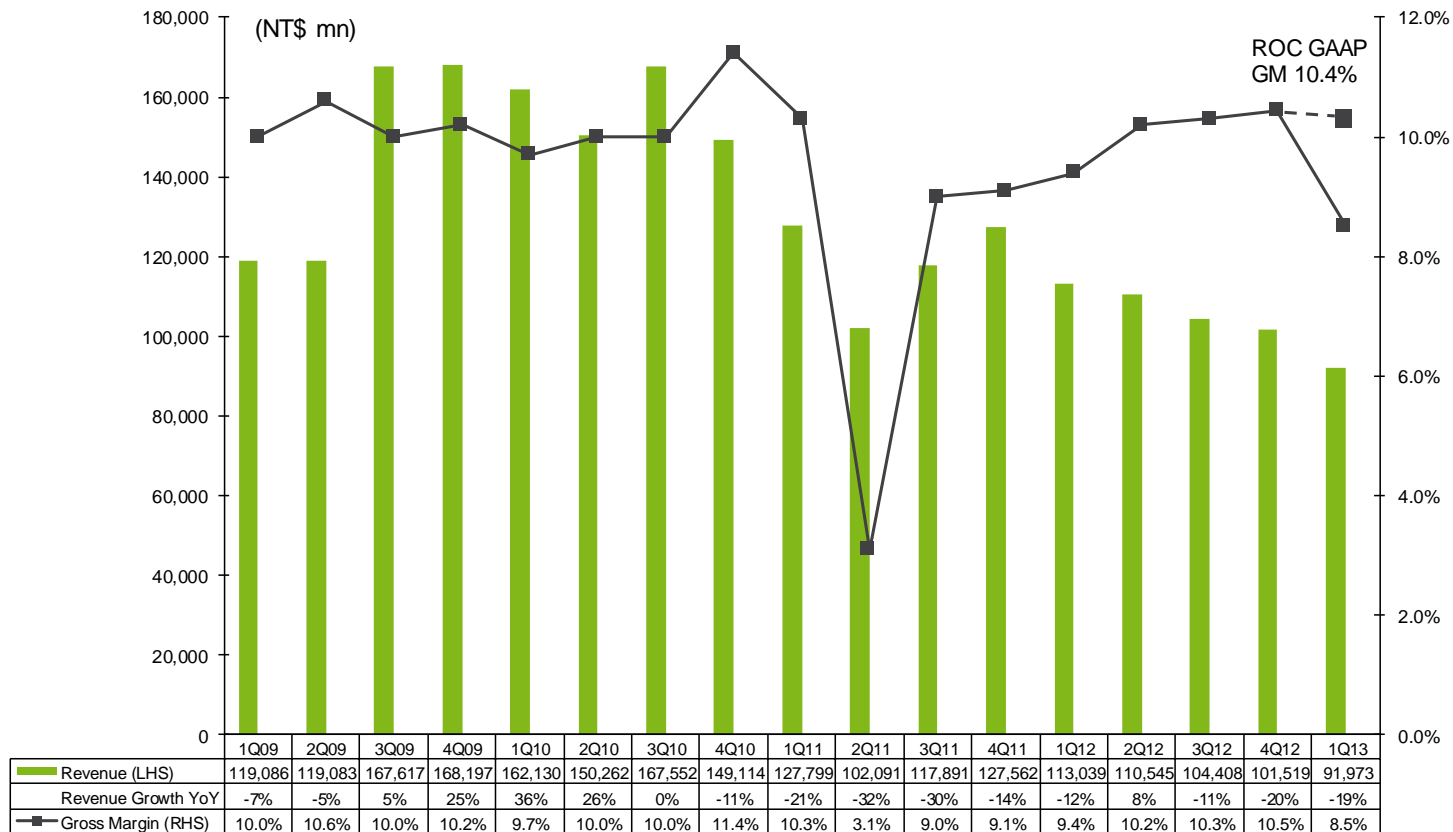
* 4Q12 operating expenses includes one-time intangible impairment loss

Consolidated Income Statement (YoY Comparison)

(IFRS-comparison base)

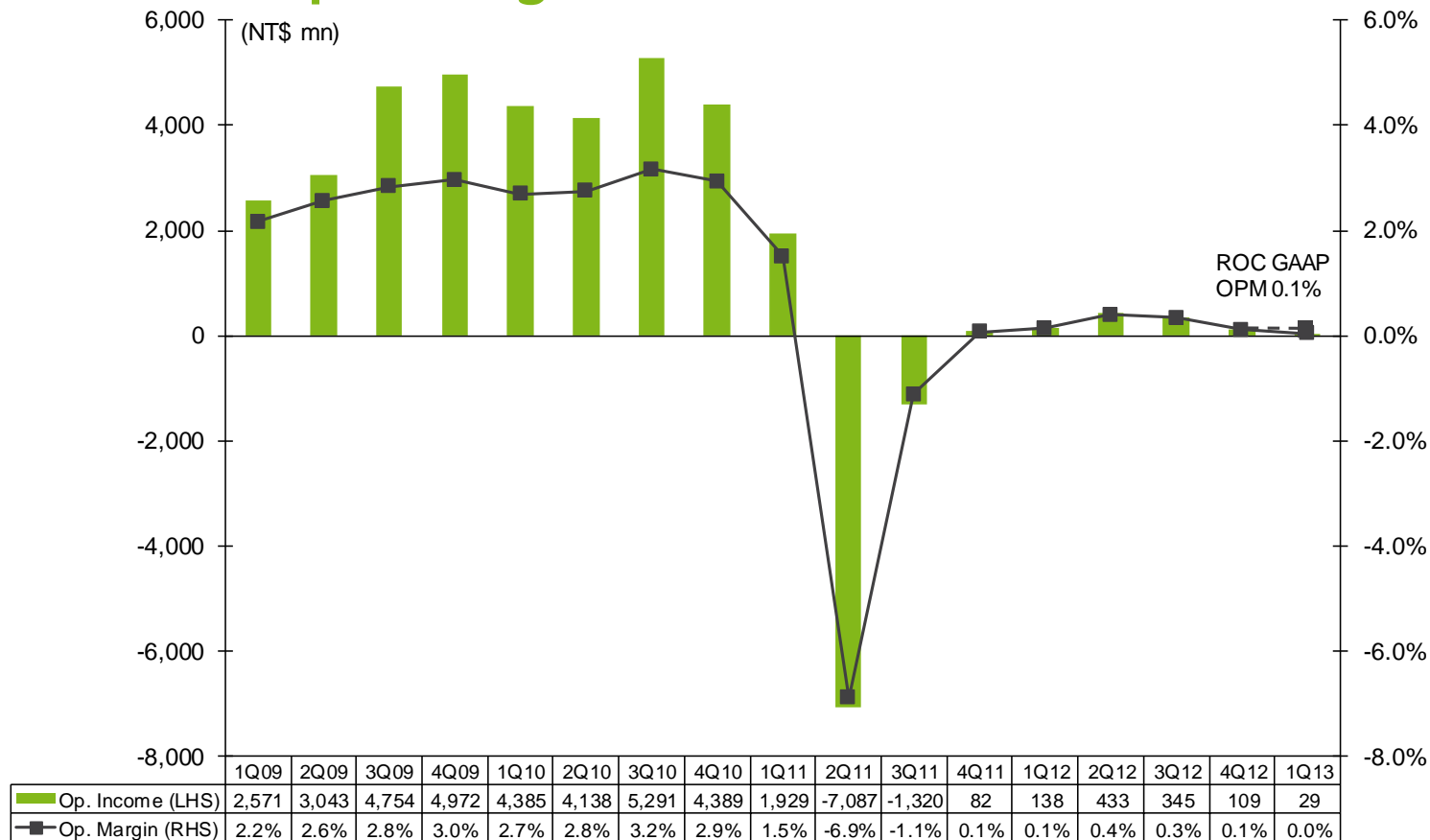
(NT\$ mn)	1Q13		1Q12		YoY Change
Revenue	91,973	100.0%	113,064	100.0%	-18.7%
Gross Profit (IFRS)	7,832	8.5%	8,468	7.5%	-7.5%
Gross Profit (ROC GAAP)	9,581	10.4%	10,607	9.4%	-9.7%
Operating Expenses	7,804	8.5%	8,186	7.2%	-4.7%
Operating Income	29	0.0%	282	0.2%	-89.7%
Non-Operating Income	421	0.5%	284	0.3%	48.2%
PBT	450	0.5%	566	0.5%	-20.5%
PAT	515	0.6%	285	3.4%	80.7%
EPS (after impairment) (NT\$)	0.19		0.10		

Consolidated Revenue and GM Trend



Note: 2009-2012 ROC GAAP; 2013 onward IFRS

Consolidated Operating Income



Note: 2009-2012 ROC GAAP; 2013 onward IFRS

Consolidated Balance Sheet (QoQ Comparison)

(IFRS-comparison base)

(NT\$ mn)	1Q13		4Q12	
Current Assets				
Cash and cash equivalents	47,374	21.6%	50,613	22.4%
Notes & Accounts receivable	66,983	30.5%	68,474	30.3%
Financial Assets-Current	692	0.3%	387	0.2%
Inventories	39,857	18.2%	43,337	19.1%
Other current assets	7,565	3.4%	6,218	2.7%
Total Current Assets	162,471	74.0%	169,029	74.7%
Long-term Investment	3,540	1.6%	3,543	1.6%
Property, plant and equipment, net	6,584	3.0%	6,348	2.8%
Intangible asset	39,535	18.0%	39,135	17.3%
Others	7,310	3.3%	8,261	3.7%
Total Assets	219,440	100.0%	226,316	100.0%
Short-term loan	6,353	2.9%	14,134	6.2%
Notes & Accounts payable	62,869	28.6%	71,639	31.7%
Other current liabilities	54,921	25.0%	56,986	25.2%
Total Current Liabilities	124,143	56.6%	142,759	63.1%
Total non-current liabilities	18,602	8.5%	9,353	4.1%
Total Liabilities	142,745	65.0%	152,112	67.2%
Total Shareholders' Equity	76,696	35.0%	74,204	32.8%

Consolidated Balance Sheet (YoY Comparison)

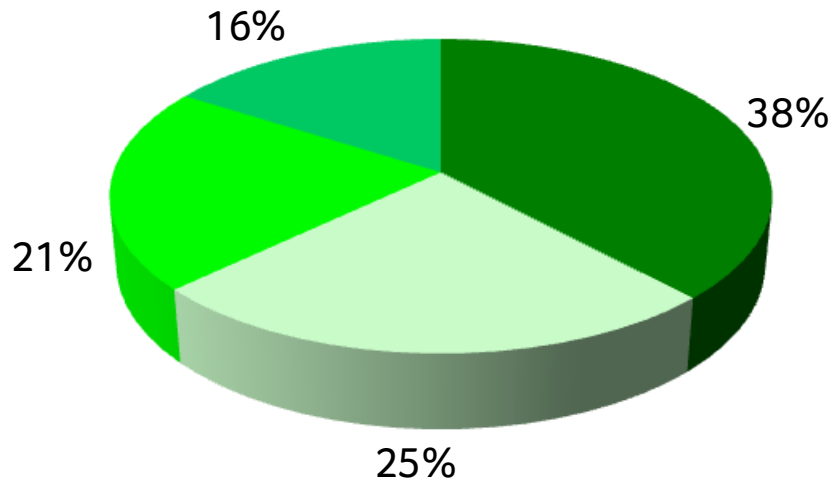
(IFRS-comparison base)

(NT\$ mn)	1Q13		1Q12	
Current Assets				
Cash and cash equivalents	47,374	21.6%	60,098	23.8%
Notes & Accounts receivable	66,983	30.5%	77,292	30.6%
Financial Assets-Current	692	0.3%	370	0.1%
Inventories	39,857	18.2%	43,404	17.2%
Other current assets	7,565	3.4%	7,937	3.1%
Total Current Assets	162,471	74.0%	189,101	74.8%
Long-term Investment	3,540	1.6%	3,902	1.5%
Property, plant and equipment, net	6,584	3.0%	6,780	2.7%
Intangible asset	39,535	18.0%	44,436	17.6%
Others	7,310	3.3%	8,635	3.4%
Total Assets	219,440	100.0%	252,854	100.0%
Short-term loan	6,353	2.9%	109	0.0%
Notes & Accounts payable	62,869	28.6%	83,499	33.0%
Other current liabilities	54,921	25.0%	61,743	24.4%
Total Current Liabilities	124,143	56.6%	145,351	57.5%
Total non-current liabilities	18,602	8.5%	28,661	11.3%
Total Liabilities	142,745	65.0%	174,013	68.8%
Total Shareholders' Equity	76,696	35.0%	78,841	31.2%

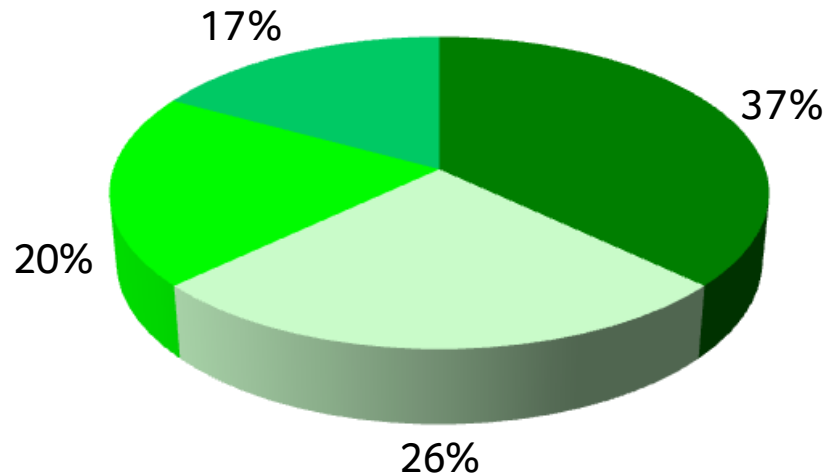
IT Product Revenue Breakdown by Geography

Q1, 2013
US\$2,992M
(NT\$88,506M)

Q1, 2012
US\$3,716M
(NT\$110,322M)



■ EMEA
■ Pan America
■ Asia Pacific
■ G. China

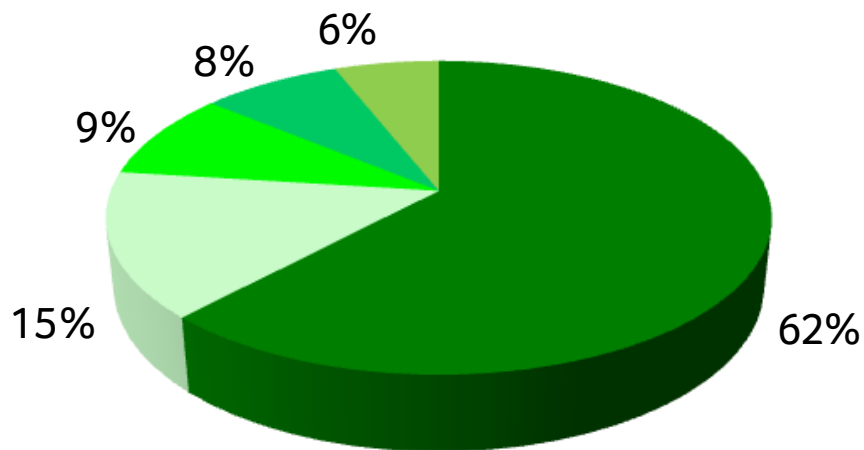


■ EMEA
■ Pan America
■ Asia Pacific
■ G. China

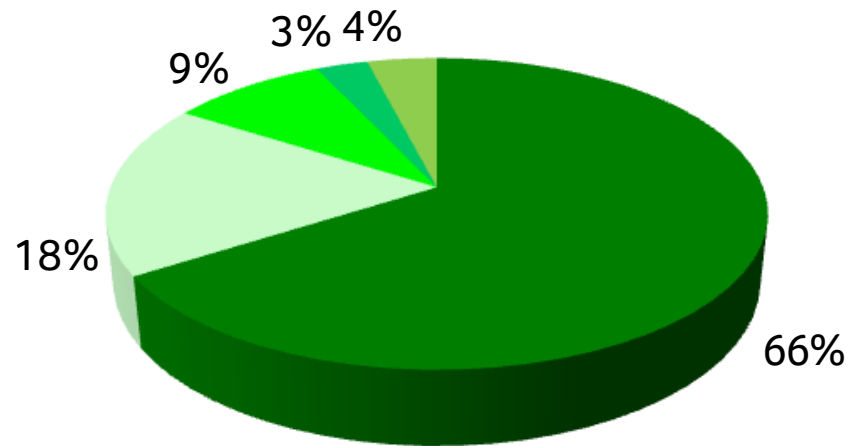
IT Product Revenue Breakdown

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US\$3,716M
(NT\$110,322M)



Notebook Desktop Display
Tablet Others



Notebook Desktop Display
Tablet Others

Business Review

Jim Wong
Corporate President

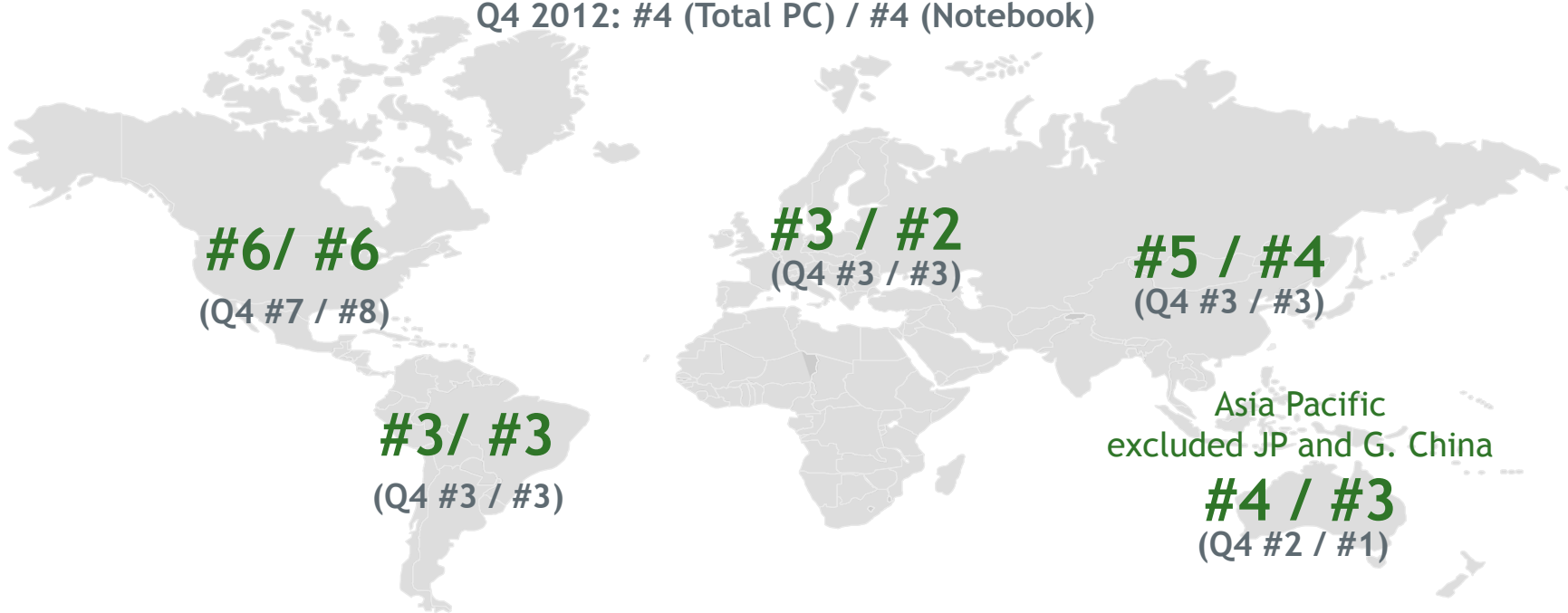
Q1 Performance Summary

Title	Guidance	Result
PC shipment	-10% ~ -15% QoQ	QoQ -11%
Operating Income	Flat QoQ	0.03%
Channel Inventory	Comply with Acer target	Meet the guidance
PC market share	Sustain	Meet the guidance (Growth 0.1% on WW PC, i.e. from 8.0% to 8.1%; Growth 0.9% on WW mobile PC, i.e. from 10.4% to 11.3% (IDC))

Acer WW PC Ranking

Q1 2013: #4 (Total PC) / #3 (Notebook)

Q4 2012: #4 (Total PC) / #4 (Notebook)



Source: IDC WW PC Preliminary Top 10, '131Q



NYC Global Press Conference – May 3, 2013

Theme: Progressive Design via Customers Insight

Duality(touch + type) enhancement

Acer Aspire R7
Notebook designed “for” touch

Acer Aspire P3
Ultrabook convertible

Continuous migration to touch

Acer Aspire V5-122P
11.6” ultrathin, with touch

Acer Aspire V5 & V7
For 15.6” & 14” ultrathin, with touch

Expansion of everyone’s tablet

Acer Iconia A1
Quadcore, 7.9” IPS, >8 hrs battery life



Business Points of the Event

- Improving user's experience of “duality – touch + type”, progressively
- Enriching customer's experience of everyone's tablet
- Upgrading portfolio of products, to offer both innovative products along with mainstream products, and thence to address multi-segments of customers better
- The improvement will be in a constant and continuous basis

Q2 Guidance

Title	Guidance
Mobile computing device volume (notebook + netbook + tablet)	+0-5% QoQ,
Operating Income	Around break-even, depends on DRAM pricing for certain BTS cycle
Channel Inventory	Comply with Acer management goal
OPEX Level	Similar level to Q1
Touch Penetration	Around 25%

Progressive Design for Valuable Growth

J.T. Wang
Chairman & CEO

**Marketing is about helping the
company make products people want
and helping people buy them easily.**

“How much Acer can I afford?”



R&D redefined as Customer Centric Design

- Establishment of world-class competence for extensive touch applications
- Customer and market insight centered design concept
- Design culture creation
- Teamwork spirit and new process



The two-year efforts of “Progressive Design” with strong customer insight focus has born the products consumers desire

Acer not only pursues valuable growth but also creates sustainable competitiveness. We would like to see more people in the world to ask “ how much Acer can I afford?”



Thank you

