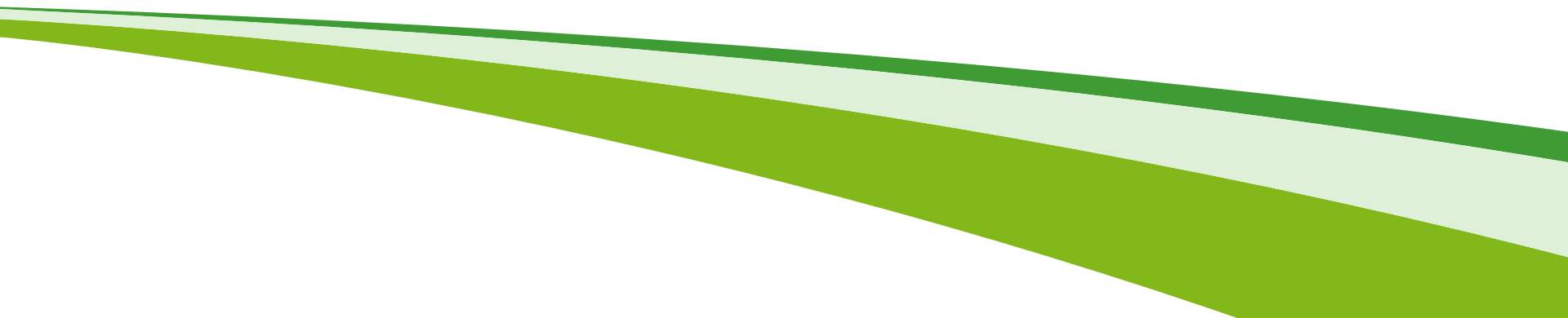




2016 Fourth Quarter Earnings

March 2017



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Statements of Comprehensive Income – 4Q 2016

(NT\$ million)	4Q16		3Q16		QoQ Change	4Q15		YoY Change
Revenue	61,654	100%	58,593	100%	5.2%	68,383	100%	-9.8%
Realized Gross Profit	5,564	9.0%	5,577	9.5%	-0.2%	6,432	9.4%	-13.5%
Operating Expenses	5,519	9.0%	5,138	8.8%	7.4%	6,017	8.8%	-8.3%
Operating Income	133	0.2%	471	0.8%	-71.7%	449	0.7%	-70.3%
Non-Operating Income	(6,070)	-9.8%	(111)	-0.2%	N.A.	(298)	-0.4%	N.A.
Profit Before Tax	(5,937)	-9.6%	360	0.6%	N.A.	151	0.2%	N.A.
Profit After Tax	(5,734)	-9.3%	249	0.4%	N.A.	237	0.3%	N.A.
EPS (NT\$)	(1.89)		0.08	0.0%		0.08		

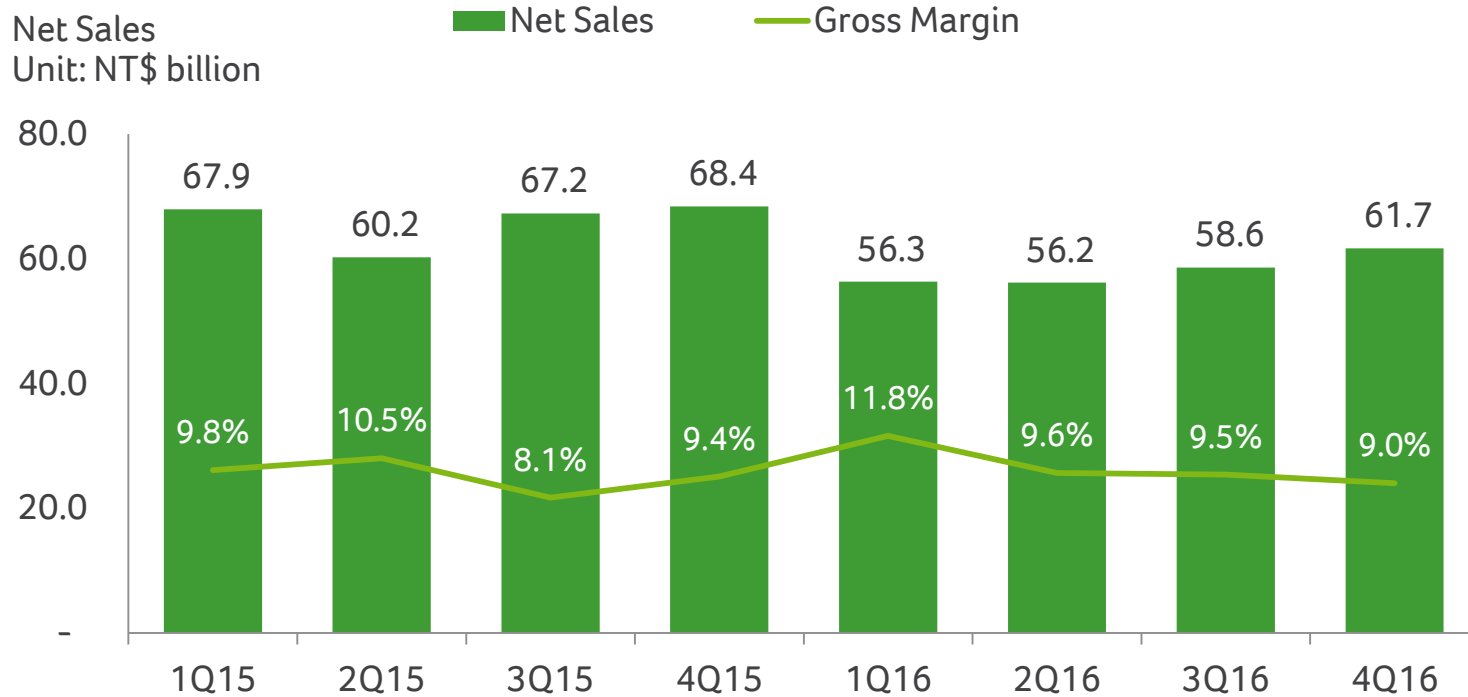
Note: Realized Gross Profit includes warranty

Statements of Comprehensive Income – 2016

(NT\$ million)	2016		2015		YoY Change
Revenue	232,724	100.0%	263,775	100.0%	-11.8%
Realized Gross Profit	23,212	10.0%	24,884	9.4%	-6.7%
Operating Expenses	22,300	9.6%	24,222	9.2%	-7.9%
Operating Income	1,193	0.5%	939	0.4%	27.1%
Non-Operating Income	(5,917)	-2.5%	(92)	0.0%	N.A.
Profit Before Tax	(4,724)	-2.0%	847	0.3%	N.A.
Profit After Tax	(4,900)	-2.1%	604	0.2%	N.A.
EPS (NT\$)	(1.62)		0.20		

Note: Realized Gross Profit includes warranty

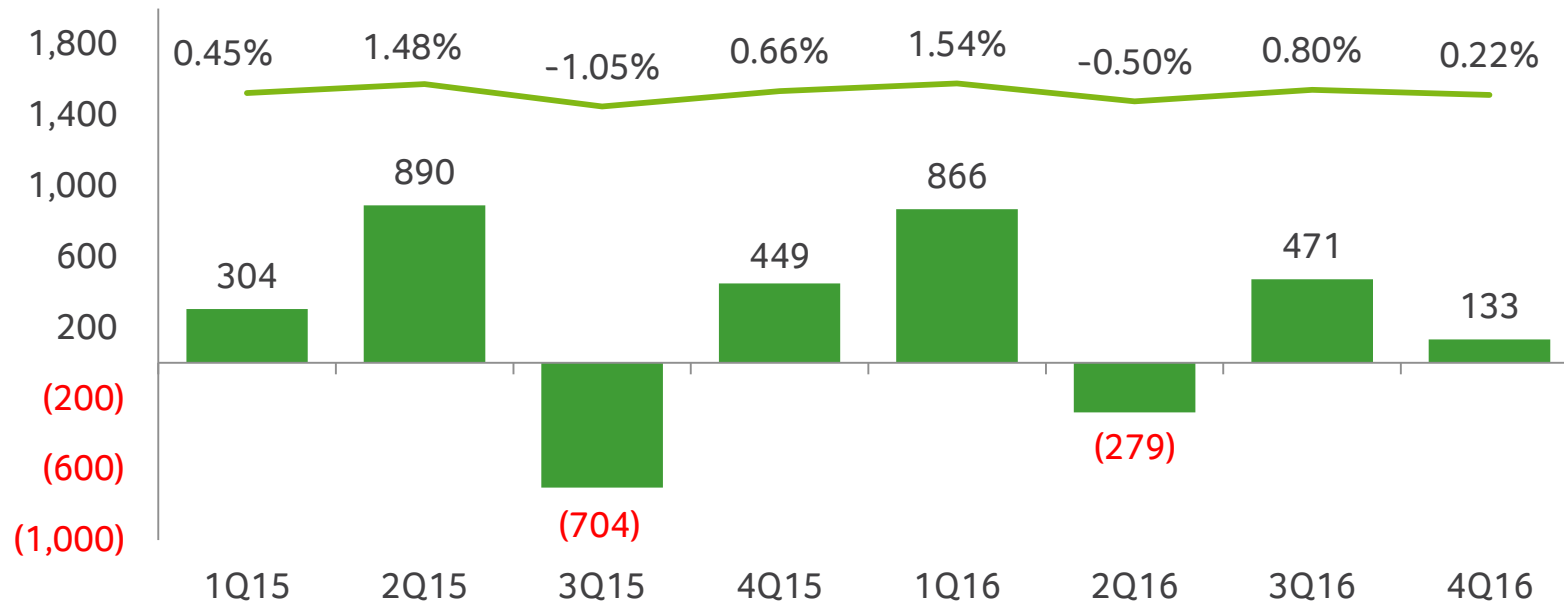
Net Sales and Gross Margin Trend



Operating Income and Operating Margin Trend

Operating Income
Unit: NT\$ million

■ Operating Income — Operating Margin



Consolidated Balance Sheet

(NT\$ million)	Dec-16		Sep-16		Dec-15	
Cash and cash equivalents	44,290	27%	36,622	23%	44,622	26%
Notes & Accounts receivable	44,312	27%	44,230	28%	48,226	28%
Inventories	39,095	24%	32,155	21%	34,044	20%
Long-term Investment	4,938	3%	4,690	3%	3,316	2%
Property, plant and equipment	4,321	3%	4,444	3%	4,827	3%
Intangible asset	18,596	11%	24,714	16%	26,609	15%
Others	3,956	2%	4,306	3%	4,040	2%
Total Assets	165,674	100%	156,385	100%	171,742	100%
Short-term loan	6,103	4%	290	0%	10,351	6%
Notes & Accounts payable	52,870	32%	37,785	24%	42,747	25%
Total Current Liabilities	105,422	64%	84,511	54%	102,576	60%
Long-term loan	-	-	6,000	4%	-	-
Total Liabilities	107,996	65%	93,793	60%	105,887	62%
Total Shareholders' Equity*	57,678	35%	62,592	40%	65,855	38%

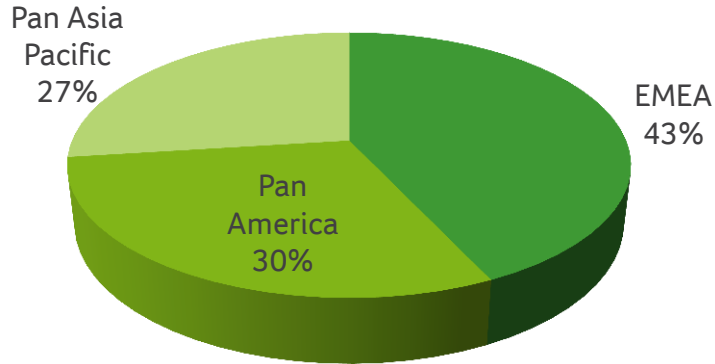
Notes:

1. Total outstanding common shares: 3,034,256,538 shares; Book value per share NT\$ 19.01
2. Total Shareholders' Equity includes Non-Controlling Interests

Quarterly Revenue Breakdown by Geography

IT Hardware Product in Q4 2016

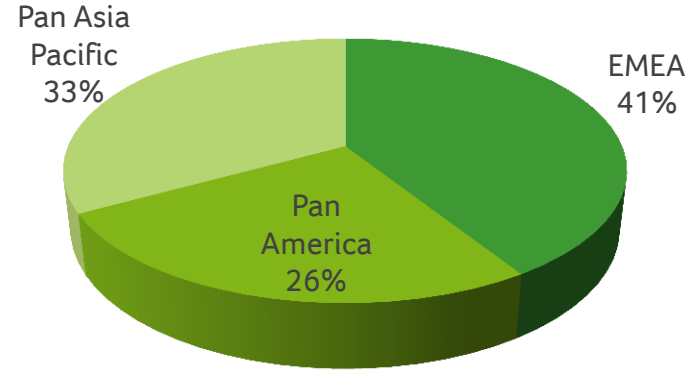
■ EMEA ■ Pan America ■ Pan Asia Pacific



NT\$ 57,952 Million

IT Hardware Product in Q4 2015

■ EMEA ■ Pan America ■ Pan Asia Pacific



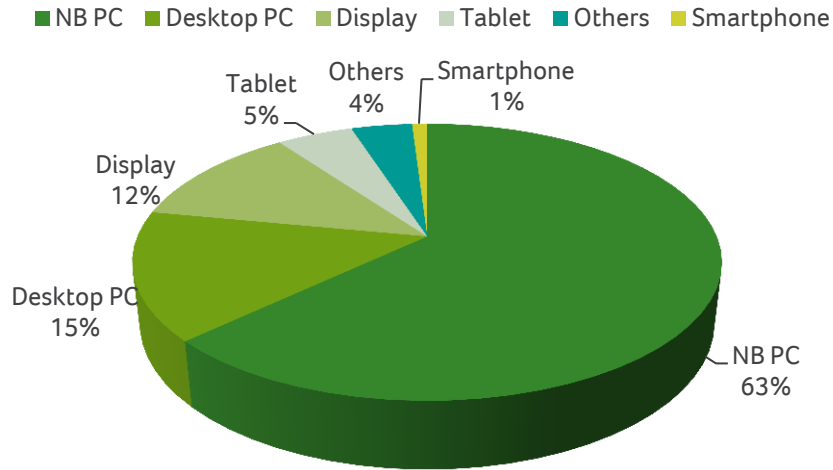
NT\$ 64,803 Million

Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

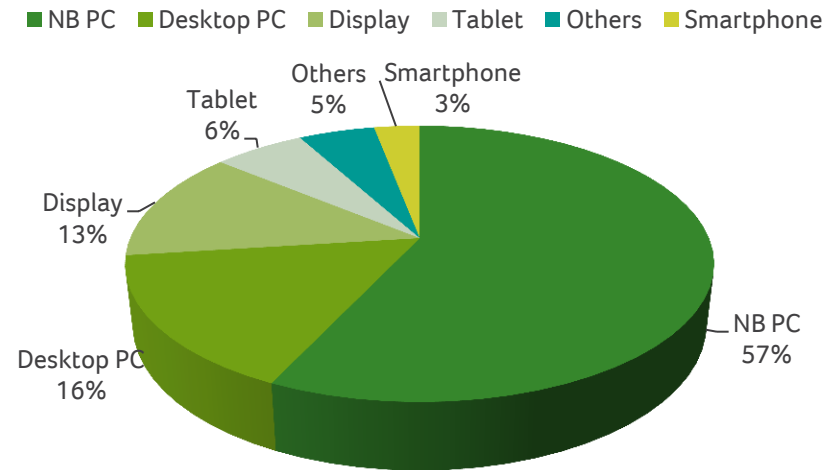
Quarterly Revenue Breakdown by Application

IT Hardware Product in Q4 2016



NT\$ 57,952 Million

IT Hardware Product in Q4 2015



NT\$ 64,803 Million

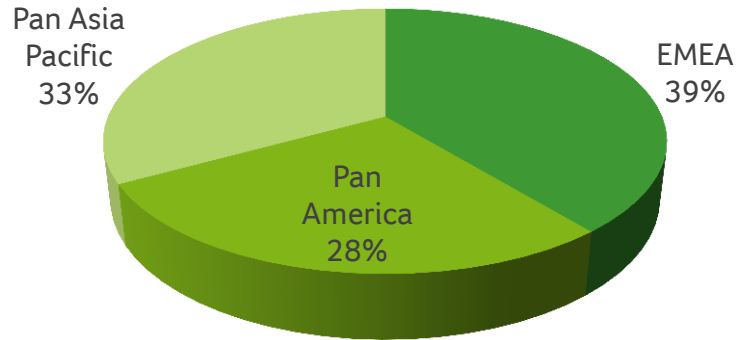
Notes:

1. Desktop PC excludes displays
2. Display includes desktop monitor and projector
3. Others include servers and accessories

Annual Revenue Breakdown by Geography

IT Hardware Product in 2016

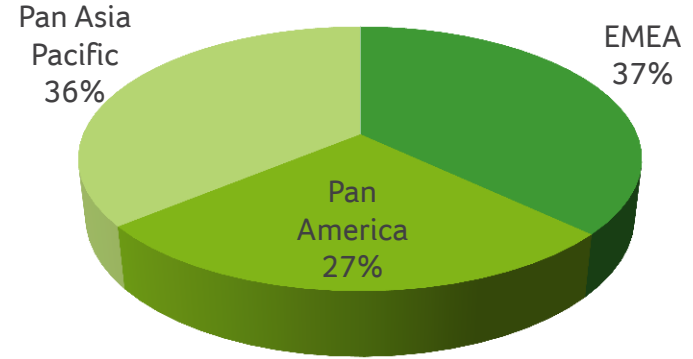
■ EMEA ■ Pan America ■ Pan Asia Pacific



NT\$ 219,581 Million

IT Hardware Product in 2015

■ EMEA ■ Pan America ■ Pan Asia Pacific



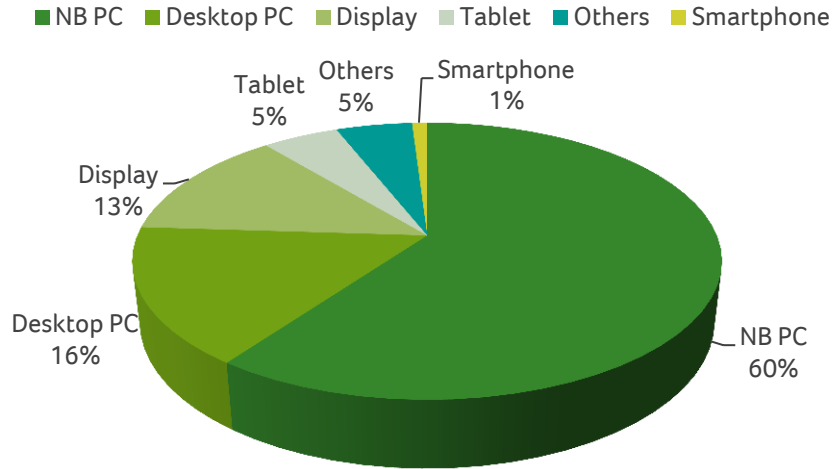
NT\$ 250,637 Million

Notes:

1. Pan Asia Pacific includes Asia Pacific, Japan, Taiwan, Hong Kong, and Mainland China.
2. EMEA includes Europe, Middle East and Africa

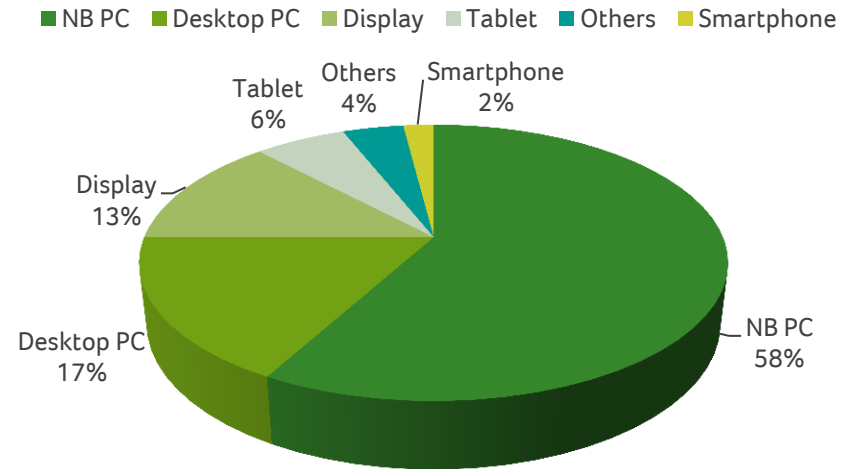
Annual Revenue Breakdown by Application

IT Hardware Product in 2016



NT\$ 219,581 Million

IT Hardware Product in 2015



NT\$ 250,637 Million

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